

South Carolina Bridge Association, Inc.

ACBL UNIT 160

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UNIT 160 BOARD MEETING

Myrtle Beach Regional Saturday, February 13, 1999-5:00 pm

ATTENDING: George Nichols, Doris Ann Rogers, Richard Brown, Glenn Savage, Anne Betge, Keith Carpenter, DaMaris Rorie, Gwen Beckman, Kitty Altman, Spencer Hurd, Martin Johnson, John Hurd, Giles Belski, Roger Morris, Charlie Lohfeld, Bob Webb, Mike Bitonti, Janet Weir, Pat Webb, Frank Weir for Jeff Ziemer, Bob Harrell for Jim Current, Peggy Lee for Jack Healy, Barbara James for J.C. Saunders, and guests Emily Hubbard, Elnor Harrell, and Doris Ann Rogers' sister Clemie

ABSENT: Mark McLaughlin (on call)

VICE PRESIDENT George Nichols called the meeting to order at 5:10 pm and gave special thanks to Doris Ann Rogers for her hard work in giving us a fine regional tourney, to Spencer Hurd for his hard work in giving us a fine unit newsletter, and to Pat Webb for her hard work.

MINUTES OF THE August 8, 1998 meeting at the Columbia Sectional were approved as mailed, with John Hurd moving and Charlie Lohfeld seconding.

VP NICHOLS GAVE EACH ATTENDEE pages of various statistics:

- 1. Calendar of Special Events
- 2. Unit Games Table Count (1998 compared to 1997)
- 3. All Unit 160 Sanctioned Clubs sorted by days on which their respective weekly games are held
- 4. Schedule of 1999 Unit Games with total clubs for each daily session as well as each day of the week
- Various attendance statistics for Unil 160/202's STaC, October 19-25, 1998, with resultant profit

FINANCIAL STATEMENTS - Boardmembers received preliminary year-end financial statements, with the explanation that there were several checks to be written in this fiscal year. [Our preliminary excess revenue over expenses of \$1,492.68 - not to be confused as "profit" - was quickly dissipated by (1) \$300 to Frank Weir for trophies for sectional tournament novice winners (y'all be sure to remind your sectional tourney chairs that these trophies are available from Frank just for the asking); (2)

\$478.12 for our dinner (breakfast is cheaper!); (3) \$438.15 to Mike Bitonti for setup of our WEB site and maintenance from August 1997 through January 1999 (18 months); and \$100 to Unit 202 for last year's STaC. Final financial statements will be made a part of these minutes.

Unit 160/202's STaC held October 19 - 25, 1998 resulted in excess income over expenses (not to be confused with "profit") of \$498.93 (compared to \$340.69 in 1997). Giles Belski moved and Janet Weir seconded that we send Unit 202 \$100.00 of this year's "excess". Motion carried.

Board members from our resort areas reported that attendance at these STaC events would be much better if they could be held in the optimum time of year for "snow bird" participation, which would be the month of January or February. With our SC regional held (usually) in February, Gwen Beckman moved and Keith Carpenter seconded that we change the dates of our next STaC to January (2000). Motion carried.

STaC Coordinator Nichols reported that scheduling of the various STaC events needed to be re-considered based on participation for the past two years. Since we have nearly a year to work this out, this matter was tabled until our next meeting.

Board members were reminded of the extensive time we spent at our last board meeting on discussing the future of STaCs. Richard Brown chaired a District 7 committee on this subject and reported that it is the general concensus of the district that STaCs are about to get out of hand. Guidelines were set that (1) prohibited a STaC from conflicting with a sectional tournament within 150 miles, (2) limited sponsors to one a year, and (3) require a definite designation as to the destination of the event's proceeds.

UNIT GAMES - It is hoped that board members will review the unit game statistics which George provided and make observations or recommendations if inconsistencies are noted or improvements on the scheduling could be made.

A general problem of conflicting unit game participation (by two clubs in the same geographical vicinity) was reported to the board. Mike Bitonti moved that a club regularly sanctioned for a game at the time of a unit game be given first right of refusal to hold the game, with that right being passed to another club(s) in the same area if the original club elects not to hold the game. No second was received to this motion. Richard Brown moved, Charles Lohfeld seconded, that any Unit 160 club requesting a unit game sanction be allowed to hold the event. Note was made that ACBL encourages local club competition. Motion carried.

Secretary Pat Webb announced that effective April 1, unit game sanction fees would increase to \$1.10 per table. Bob Webb moved

and Frank Weir seconded that hosting clubs be charged \$2.25 per table (up from \$2.00) for unit games. Motion carried with 11 yeas and 7 nays.

1999 ACBL MEMBERSHIP RECRUITMENT AND RETENTION - a cooperative marketing program between Memphis and all ACBL units. Pat reported that ACBL has instituted this program urging units to be more aggressive in retaining members - requiring that new members to the unit be personally contacted, welcomed, and informed of local games; requiring that players who have let their membership lapse be personally contacted and a report made of why they have not renewed; and requiring that current members who have not played in several months be personally called and encouraged to begin to play again. ACBL has committed to providing names of players in these three categories, but the unit must do the calling and corresponding reporting of results. Early indication is that perhaps the unit's share of member ACBL dues might be reduced if we do not provide this information. George and Pat will review all details and make recommendations at our next

DISTRICT 7 GNT QUARTER-FINALS FOR FLIGHTS B & C will be held on April 3 at 11:00 (and TBA) at the Columbia Bridge Club. District 7 GNT Finals for all three flights will be held in conjunction with the Anderson Sectional Tournament May 1 and 2.

ADJOURNMENT: 6:35 pm.

NEXT MEETING is scheduled for Saturday, March 20, 1999 of the Tri-City (West Columbia) Sectional at 11:00 am. Check in at the front desk of the Tri-City Leisure Center to see just where our meeting will be held. Since lunch will be served, please be sure to let Pat Webb know if you will not be at this meeting and who your proxy will be. Enclosed are several pages from ACBL's 1999 Membership Recruitment and Retention Guidelines (This is a cooperative marketing program between Memphis and all ACBL units.) PLEASE BE SURE TO BRING THESE WITH YOU TO THE WEST COLUMBIA MEETING!

Unit 160 ANNUAL MEMBERSHIP MEETING was called to order by Richard Brown, Chairman of the Nominating Committee. (Other committee members were Giles Belski, DaMaris Rorie, and Roger Morris.)

Richard presented the following slate for 1999/2000:

PRESIDENT: George Nichols (current president Mark McLaughlin finds demands of private practice will make it impossible for him for serve a second year.)

VICE PRESIDENT: Janet Weir

SECRETARY/TREASURER: Pat Webb (to serve first year of a three year term)

BOARD MEMBERS - (Piedmont) Jim Current and Glenn Savage to serve two year terms

- (Central) Bob Webb and Jeanette Warner (replacing Mike Bitonti) to serve two year terms
- (Eastern) Louise Burns to complete J.C.
 Saunder's second year and Evelyn Brandon to
 replace Giles Belski
 - (Southern) Spencer Hurd, Kitty Altman, and Jane Hunt to replace Roger Morris

Charlie Lohfeld moved and Martin Johnson seconded that this slate be accepted by acclamation. Motion carried.

Membership meeting adjourned at 6:45 pm.

Respectfully submitted,

Patricia L. Webb Unit 160 Secretary

Since this election, President-elect Nichols has received three letters of resignition: from Bob Webb, Caroline Paulling, and Jeanette Warner. The following replacements are recommended: Mike Bitonti to serve Bob Webb's two year term, Charlie Toal to complete Caroline Paulling's second year, and Sara Wampole to serve Jeanette Warner's two year term. Additionally, there was an oversight in the designation of board members for the Eastern region. Charles Lohfeld and Jack Healy are completing their second years but both have agreed to continue on the board for an additional two-year term. The board will be requested to approve these additions/changes at the Tri-City meeting.