St. Petersburg Bridge Club Board Meeting Minutes January 20, 2020

The meeting was called to order by Joanne Wharton at 4:12 p.m.

Board members attending: Lydia Jacobs, Linda Kneeburg, Phil Nolen, Kathy O'Connell, Anne Person, Lee Taylor, John Wharton, and Judy Zebos. Also attending: Carol Garnett.

Board members not in attendance: Sandy Adams, Bill Condeluci, and Ralph Fortson.

1. On a motion by Phil, and second by Lydia, the minutes of the December 16, 2019 meeting were approved as presented.

2. Financial Review

John reported that the Club had an increase in income for December 2019 as compared to December 2018. Comparing the same period, expenses were decreased.

Net income January through December 2019 reflects a significant drop in income as compared to the previous year, primarily due to the decline in sales of Bridge Decks.

The cash balance is increased comparing December 2019 to December 2018. Also, the unrestricted net assets (the value of the club) have increased by approximately \$37,000 over the same period.

3. Acting Club Manager's Report

- a. Club Statistics Total table count is down about 500 over the prior year. This is approximately an 8% reduction compared to 2018.
- b. February Calendar distributed. Changes will be made and the calendar finalized.
- c. Barbara Seagram January 23. Expect approximately 140 to attend.
- d. ACBL-wide Junior Fund Game January 24, 9 a.m.
- e. Learn Bridge in a Day January 25. Estimate approximately 20 attendees.
- f. Annual Meeting Planning January 28. Dinner catered by Mazzaro's. Andrew Garnett to direct, Anne to email all board candidates encouraging their attendance.
- g. Memorial Game Planning February 15. Members will be asked to contribute snacks, dessert or wine.
- h. Teaching Status, Plans Sandy Adams did a great job coordinating class information.
- i. Seminar Plans, Larry Cohen February 7. Cancelled. Notice of cancellation will remain on the website through February 7.
- j. Calendar for 2020 Joanne prepared and distributed a detailed 2020 calendar. Our 499er December Tournament, as scheduled, will overlap with the Nationals in Tampa. Joanne obtained approval for alternate dates for the club tournament from Patty Johnson. The board selected November 12, 14 and 15 for the tournament.

4. Old Business

- a. Election Plans Anne distributed the sample ballot. It was changed to allow write-in candidates. She will print the ballots for the election. The inspectors will distribute the ballots, tabulate the votes and announce the results.
- b. Manager Position No action.
- c. Fill Board Vacancies The three vacant board positions, each with one year remaining in the first term, were originally going to be appointed by the new board. However, Joanne would like to see Bob Thacker appointed now. He has provided invaluable assistance to Joanne over the last months. Phil moved, and Kathy seconded a motion to appoint Bob to the board. The motion carried.

- d. Member Process/Renewals Over 76% of the membership has renewed.
- e. Update regarding the stolen tickets John expects to have a final number in the next 30-40 days.
- f. Procedures Manual Dar Webb, Bob and Lee are working on technical procedures.
- g. Directors Meeting Calling Rounds, Cell Phones, Noise Level Will be scheduled.
- h. Bylaws Committee Revision needed. Will be addressed by the new board.
- i. Locks/keys Was tabled in November for future consideration.
- j. Jeff Edelstein Mini-Lessons, March 25 for 5 weeks. He will present a different topic each week. The board agreed to charge \$10 per lesson.
- k. Name the Game Will be discussed later.
- I. Bridge Reference Decks No information.
- m. Men's Room Tile/Urinal Phil will get estimates for new urinals and their installation. Joanne will ask Judy and Joanne Leverone for input on replacing the tile, including that in the restrooms. Last year, Judy researched replacing the tile.
- n. Celebration of Life/Memorial Game If his schedule permits, Karl Miller will direct the game at no charge.

5. New Business

- a. Evaluation of Fees Charged for Special Games The club does not charge enough to recover the additional fees imposed by ACBL for the Unit Club Championship Games. The game fee for these games will increase to \$8.00 for members.
- b. Free Plays For future board consideration, develop a policy regarding the giving of free plays.
- c. Randy Baron/Jack Brawner March 6. The club will spit the proceeds with Randy and Jack. No minimum guarantee.
- d. Tournament Volunteers For future board consideration, offer incentives to tournament, partnership and hospitality chairs.
- e. Pat Ward Because of his generosity, Pat will be a club member for life and will have free plays.
- f. Orphan Games Lee will evaluate and seek solutions to increase participation in the Tuesday, Thursday, Saturday games.
- g. Analysis of the Building Surplus to Date Postponed discussion.
- h. Review of Financial Results for January 2-5 Sectional No financial review of prior sectionals on file. John prepared, using information from the tournament recap sheet prepared by Karl Miller, a financial recap of the tournament. Distributed. The club made over \$4,000 on that tournament.
- i. Results of Holiday Sales Effort Daily sales were turned in. No overall records were made.
- j. Men's Room Flood Repairs and remediation of approximately \$2,500. Insurance claim filed.
- k. Tile floor around the food table Previously discussed.
- I. Tampa Nationals Volunteer Day Sam Phillips and Joanne were discussing the need for volunteers. Evaluate whether club members are interested in a volunteer day for which the club would receive recognition.
- 6. Executive Session Discussion.
- 7. Other no further discussion.

The meeting was adjourned at 6:00 p.m.

Respectfully submitted, Anne Person, Secretary