

St. Petersburg Bridge Club
Board Meeting Minutes
September 28, 2020

The Zoom video meeting was called to order by Joanne Wharton at 4:00 p.m.

Board members attending: Pam Gorbics, Herb Gould, Kathy O'Connell, Anne Person, Sandy Peterson, Marianne Timmons and John Wharton. Also attending: Lydia Jacobs and Dar Webb.

1. On a motion by John, and a second by Kathy, the minutes of the August 24, 2020 Regular Meeting were approved as presented.
On a motion by John, and a second by Kathy, the minutes of the August 31, 2020 Special Meeting were approved as presented.
On a motion by John, and a second by Kathy, the minutes of the September 8, 2020 Special Meeting were approved as presented.

2. Financial Review

John reported that August 2020 had a net income of approximately \$5,700 compared to a loss of approximately \$9,000 in August 2019. The Club is doing extremely well.

On the Profit and Loss Statement Year to Date, the net income for 2020 is approximately \$21,000, as compared to 2019 of approximately \$7,000. The Club is averaging \$5,000-\$6,000 a month net income from the Virtual Games.

As shown on the Balance Sheet, the cash balance is approximately \$63,000 compared to approximately \$46,000 the previous year.

John also reported the Club will need to identify a successor to replace him. The individual that had committed to take over now has conflicts prohibiting her from taking the position. If a volunteer is not forthcoming, the Club will need to hire a replacement.

3. Club Manager's Report

- a. Report on BBO Virtual Club Games – August was a good month. The Virtual Games covered 32 days of fixed costs while closed. The alliance with the Tampa Bridge Center began mid-September. The final revenue for September will not be available until the Participants Report is distributed.
- b. Calendar for 2020 – No changes.
- c. Contributions to the Club – Contributions of approximately \$27,600 have been received, not including the bequest from Bill Hale for \$10,000.
- d. Restricted Contributions – Some of the donations received from Merry Schainblatt's students will remain restricted, until clarification is received.
- e. Termites in Kitchen – Judy Zebos contacted an exterminator. He believes the termite infestation is minimal and isolated to the countertops. He thinks they can be controlled by periodically treating the countertops. Please report any evidence of further infestation.
- f. Teaching Status, Plans – Merry's classes are in progress. She is teaching six days a week. Merry is using Shark Bridge for the first time with her Beginner Class.

4. Report from IT Committee – No report.

5. Old Business

- a. Changes to Bylaws – On a motion by Pam, with a second by Anne, Article III was approved as presented. The motion carried. On a motion by Pam, with a second by Anne, Article V was approved as presented. The motion carried. Discussion continued on several of the remaining Articles.

- b. Plans for 2021 Annual Meeting and Elections – The Annual Meeting is scheduled for January 29, 2021 at 4 p.m. The election process is still to be determined.
- c. Nominating Committee – Lydia Jacobs has agreed to chair the committee.
- d. Signage – The new sign will be in place immediately prior to reopening.

6. New Business

- a. Resignation – Sandy moved, and Pam seconded, to accept the resignation of Lee Taylor from the Board. The motion carried.
- b. Reopening Committee – Pam will chair the committee.
- c. Website/E-Commerce – Dar reported she is ready to launch her new on-line store. Additionally, she is consolidating three separate databases into one system. Furthermore, she is redesigning the Club's website. Documents detailing these changes were distributed and are attached. The Board supported the changes in progress. Dar has purchased "stpetebridge.com" for the Club. This will be the new website address. The current "stpetebridge.org" will link to Bridgewebs. There will be a link on Bridgewebs to the homepage. She will continue working on the designs.
- d. Update on the Mainlands Village Condominium Association, Inc. – Legal fees incurred through July were \$992. Joanne has a bill for \$1400. Therefore, year to date to fees are \$2,392. The expenses at Mainlands are shared. Of the expenses, the Club pays 9.1%, Aldi pays approximately 22% and Fred Hudson pays approximately 68%.
- e. Existing Game Tickets – The expiration date will be extended to December 31, 2021.
- f. Articles of Incorporation – Anne will obtain a copy from the Florida Secretary of State.
- g. Holiday Presents – With the Club closed, it will not be possible to collect toys for the Firemen's Association. The Club will make a donation instead from the charity fund. The amount will be determined later. Dar reported that Baron Barclay has sold holiday ornaments in the past with the proceeds going to the Education Fund of the ACBL. This year, Baron Barclay will give the proceeds to the individual clubs that sell the ornaments. The Club will participate in the ornament sales through the Club's E-Commerce website. Dar was thanked by the Board for all of her work.

7. Other

The next regular meeting is scheduled October 26.

Sandy suggested the Board complete and formalize the Standing Rules.

Sandy suggested the outstanding volunteers need to be recognized.

The meeting was adjourned at 6:32 p.m.

Respectfully submitted,
Anne Person, Secretary