St. Petersburg Bridge Club Board Meeting Minutes November 25, 2019

The meeting was called to order by Joanne Wharton at 4:00 p.m.

Board members attending: Sandy Adams, Bill Condeluci, Ralph Fortson, Lydia Jacobs, Linda Kneeburg, Kathy O'Connell, Anne Person, Lee Taylor, John Wharton, and Judy Zebos. Also attending: Bob Thacker, Commander Bob Farrell of the American Legion, Post 7, Clearwater and Susan McIntyre, Neighborly Care Network, Pinellas County.

Board member not in attendance: Phil Nolen.

Both Commander Farrell and Ms. McIntyre were invited to give presentations regarding their respective organizations with the intent the board would select one to be the club's charity. Neither organization has an administration fee taken from the donations. The presenters left and the board selected the Neighborly Care Network as the designated charity.

1. The minutes of the October 28, 2019 meeting were approved as circulated.

2. Financial Review

John reported that the Club had a decrease in net income for October 2019 as compared to October 2018. Not only was there a decrease in net income for the month's comparison, there was a net loss for October 2019.

Net income January through October 2019 is approximately \$5,500 as compared to approximately \$20,000 the previous year. Bridge Reference Deck sales are significantly decreased. Total income was approximately \$152,000 for 2019 as compared to approximately \$172,000 for 2018.

The cash balance is significantly decreased comparing October 2019 to October 2018. John stated the club has two check signors, himself and Charles. Pam Gorbics has agreed to be a signor. Bill moved and Lee seconded the motion that Pam be approved as a check signor. The motion carried.

3. Club Manager's Report

- a. Club Statistics No report.
- b. December Calendar distributed. Changes will be made and the calendar finalized.
- c. Teaching Status, Plans No changes. A new plan will be discussed after Learn Bridge in a Day.
- d. Seminar Plans Larry Cohen is scheduled for February 7. Joanne to ask Andrew Garnett if there is a contract, or a minimum guarantee.
- e. Party, November 23, Thanksgiving No discussion.
- f. Party, December 14, Holiday Plans underway.
- g. Learn Bridge in a Day January 25. Lydia is working on TV advertisements.
- h. Tournament Planning, December 5-8, January 2-5, and January 17-19 In progress.
- i. Calendar for 2019 2020 distributed.

4. Old Business

a. Nominating Committee – Joanne and Bob described other organizations processes. Joanne distributed the club's nominating process with suggested changes shown in

- red. The nominating process will change. Changes include publication of the candidates prior to the meeting with their relevant background information and all willing club members that meet the criteria for the board will be on the ballot.
- b. Bridge Reference Decks Sales have decreased.
- c. Member Process/Renewals Over 33% of the membership has renewed.
- d. Update regarding the stolen tickets Still have snowbirds to potentially return yellow (old) tickets. John expects to have closure by January 31.
- e. Procedures Manual Computer procedures will be written by Bob, Lee, Dar Webb and Paul Freidman. Bob and Lee have installed ACBL Live in test mode. It will go live December 31.
- f. Directors Meeting Will be scheduled, no date set.
- g. Bylaws Committee No report.
- h. Locks/keys Anne gave a report. Tabled for future consideration.
- i. Jeff Edelstein Mini-lessons, possibly schedule for February. Dates to be determined.
- j. Men's Room Tile Phil to call Doug Beatham.

5. New Business

- a. Charities Presentation and selection previously noted above.
- b. Increased Individual Board Member Responsibilities Anne thought board members should anticipate and be willing to accept a higher level of responsibility. Joanne stated the board sets policy and direction. All Board members are expected to provide leadership to fulfill the board's goals and objectives for the club.
- c. December Loan Repayment John suggested a payment of approximately \$5,000 in addition to the accrued interest payment of \$6,000 for the December loan repayment. Linda made a motion and Sandy seconded the proposal as stated by John. The motion carried.
- d. Toy Drive, Holiday Decorating Planning in progress.
- e. Game Boards Bob made the week's game boards with the exception of the Wednesday game in which he plans to play. He left Nikki a note to that effect.
- 6. Other No comments.
- 7. Executive Session Discussions including the establishment of a club email account, stpetebridge@gmail.com. A blind copy of any email received will go to Dar and Joanne. Andrew Garnett will continue to monitor Charles' email and cell phones through January. At such time as Charles is no longer able to serve as Club Manager, Joanne will become Acting Club Manager until a Club Manager is hired.

The meeting was adjourned at 5:45 p.m.

Respectfully submitted, Anne Person, Secretary