

St. Petersburg Bridge Club  
Board Meeting Minutes  
January 7, 2019

The meeting was called to order by Joanne Wharton at 4:10 p.m.

Board members attending: Joy Bradley, Lydia Jacobs, Linda Kneeburg, Adrienne Muslin, Phil Nolen, Anne Person, Lee Taylor, John Wharton, and Judy Zebos. Also attending: Charles Gill, Club Manager and Carol Garnett.

Board members not in attendance: Claudia Leonardi, Carole Stone.

1. On a motion by Phil, and second by Lee, the minutes of the November 26, 2018 board meeting were approved as presented.

2. Financial Review

John attributed the loss in November to the fact that Club insurance was paid in November 2018 (as opposed to October in 2017), maintenance expenses, and advertisements for Learn Bridge in a Day.

In the period of January through November, revenue, as well as expenses, was increased.

The net effect is the bottom line is about the same as in 2017.

Cash on hand is low. The Club should not initiate any large expenses.

Total equity is up due to increased revenue.

3. Club Manager's Report

- a. Club Statistics – The Club is 44<sup>th</sup> in the US, the first time in the top 50 and 13<sup>th</sup> in Unit 128.
- b. Learn Bridge in a Day -- Saturday, January 12.
- c. Tournament – January 17-20. Members will be asked to bring snacks and sweets.
- d. Annual Meeting – January 26.
- e. Meckwell GNT Qualifier – January 29.
- f. Margret Sectional – February 1-3. Dina Oertli is available to assist in the kitchen. Snacks will be solicited from the members.
- g. Helms Seminar – February 5-6.
- h. Memorial Game -- February 16. The Jimmy Nichols Trophy will be modified to become the Memorial Game Trophy. Memorial plaque will be prepared after the Annual Meeting.
- i. Teaching Schedule – distributed.
- j. Seminars  
Jack Brawner, invite for a seminar on balancing  
Jerry Helms, February 5 and 6  
John Rayner, the end of March
- k. Calendar for 2019 – distributed.

4. Old Business

- a. Bridge Reference Decks – December was a strong sales month. Dar Webb wants Bob Vollbracht recognized for his work on the decks. The advertisements in the monthly bulletin and in the circulating television display at the Club will include: Created by Dar Webb and edited by Bob Vollbracht.

- b. Mainlands Village Condominium Association – The Club now controls the Board of Directors of the Condominium Association. It is a three member board: Joanne is President and Treasurer, Howard Braun is Vice President and Secretary. Fred Hudson is the third of three board members. The next meeting is scheduled for Wednesday, January 9.
  - c. Tile – Judy had estimates and tile samples to replace the flooring in the common area (front to back doors), kitchen and three bathrooms. A good idea, will be reconsidered in April. All tile areas will be cleaned now and the carpet will be spot cleaned.
  - d. Procedures Manual -- No report.
  - e. Use of robots – No discussion.
  - f. Increasing Revenue – Directors will select a member to serve as an ambassador at each game to greet and welcome players. Personal phone calls and emails will be made to absent players.
  - g. Nominating Report – Anne reported that there are four members whose term is expiring (Joy, Anne, Carole and John) and one member who, for personal reasons will leave the board (Claudia), creating five positions to be filled. The slate for 2019 will be Sandy Adams, Bill Condeluci, Ralph Fortson, Anne Person and John Wharton.
5. New Business
- a. Finance Committee – John is looking for a back-up for him as the treasurer.
  - b. New Room – Clean and organize. Hang pictures and TV.
6. Other
- a. Joanne reported that Marty Fleischman completed the technology work for the sign in system at a substantially lower cost than the other estimate received. Thanks to Lydia for the recommendation.
  - b. Lydia reported on a recurring zero tolerance issue. Charles will address.
7. Executive Session – discussion.

The meeting was adjourned at 6:03 p.m.

Respectfully submitted,  
Anne Person, Secretary