

St. Petersburg Bridge Club
Board Meeting Minutes
February 25, 2019

The meeting was called to order by Joanne Wharton at 4:10 p.m.

Board members attending: Sandy Adams, Bill Condeluci, Ralph Fortson, Lydia Jacobs, Linda Kneeburg, Adrienne Muslin, Phil Nolen, Anne Person, John Wharton, and Judy Zebos. Also attending: Charles Gill, Club Manager and Carol Garnett.

Board member not in attendance: Lee Taylor

1. On a motion by Phil, and second by John, the minutes of the January 28, 2019 meeting were approved as presented.
2. Financial Review
John reported a reduction in tournament attendance, bridge deck sales and membership renewal.
Expenses are roughly \$3000 less than last year. Income is down about the same amount. Total cash is lower as compared to 2018.
The debt is reduced about \$300,000 since inception.
3. Club Manager's Report
 - a. Club Statistics – February was a tough month. Hopefully, the reduction will be offset by the March tournament.
 - b. March Calendar—distributed and revised.
 - c. Teaching status – Discussion as to changing the time of the Beginners Class. The class will remain on Tuesday mornings. Want to develop and encourage beginners through sponsoring/mentoring (not teaching, but encouraging).
 - d. Jack Brawner Seminar, March 8.
 - e. March 9 Special Event – Florida versus Snowbirds.
 - f. John Rayner Seminar – March 28.
 - g. Calendar for 2019 – distributed.
4. Old Business
 - a. Bridge Reference Decks – Merry Schainblatt suggested developing a deck for absolute beginners. Dar Webb is working on it.
 - b. Mainlands Village Condominium Association – At the Board of Directors Meeting on February 6, Fred Hudson was adamant that the reserved parking signs stay in place. The signs are not enforceable. Joanne requested Club members be good neighbors and not park in the first couple of reserved spaces in front of businesses or immediately behind their rear door.
 - c. Committee Status – Needed for Membership.
 - d. Tournament Committee – Charles suggested having a committee of two to three members to work with him. Several members were recommended.
 - e. Procedures Manual – No discussion.
 - f. Use of Robots – No discussion.
 - g. Back-up Treasurer – John has not found a back-up.
5. New Business

- a. Collection of Delinquent Dues – Membership renewal is down. Anne had compared the players at the Monday, Tuesday, Saturday morning games with the Membership Roster. She had a list of players not current with their dues for the director of those games to expedite the collection of dues. Other delinquent players need to be identified.
 - b. Objectives for 2019 – From board member input, Joanne compiled a list of objectives to be considered as goals for 2019. After discussion, the primary focus for this year will be to increase a sense of member ownership, with recognition and development of interpersonal relationships as part of the process. Secondary objectives will be to reduce the debt without adversely affecting the operations of the Club, to find and train a new Treasurer, and to form a Tournament Committee. The full list of suggested objectives is attached.
 - c. Fundraising – A major fundraising effort for 2019 is not anticipated. However, on a much smaller scale, perhaps funds can be raised to improve the remodeled playing area. The cost to add French doors with sidelights is approximately \$1800. This does not include shims, hardware, painting, installation or other incidental expenses. Additionally, for approximately \$1000 smaller tables can be purchased that will be a better size for the room. Penny Lounsberry will be approached to coordinate raising the funds.
6. Other
- a. Joanne stated there will be a meeting for all Club directors. Topics to be addressed include the computer system, the reservation system, the expectation and importance of announcements concerning Club events, and a reminder that cell phones are to be on silent. Additionally, she learned several things that could benefit the Club at the Sarasota-Manatee Regional: a source to develop a web based membership system, and a membership survey to identify resources available internally. Joanne also will try to resurrect the Inter-Club Team Challenge with the Clearwater Bridge Club.
 - b. Adrienne had concerns regarding director influence with the sign-in and stratification.
 - c. Phil requested clarification on how points are awarded in a Club game. It was decided this would be a good seminar topic.
 - d. Lydia suggested that Club announcements, including thanking everyone for coming, be made immediately prior to the last round.

The meeting was adjourned at 5:30 p.m.

Respectfully submitted,
Anne Person, Secretary