

St. Petersburg Bridge Club
Board Meeting Minutes
April 29, 2019

The meeting was called to order by Joanne Wharton at 3:58 p.m.

Board members attending: Sandy Adams, Bill Condeluci, Ralph Fortson, Lydia Jacobs, Linda Kneeburg, Phil Nolen, Kathy O'Connell, Anne Person, Lee Taylor, John Wharton, and Judy Zebos. Also attending: Charles Gill, Club Manager.

1. On a motion by John, and second by Phil, the minutes of the March 25, 2019 meeting were approved as presented.

2. Financial Review

John reported the March 2019 total cash is approximately \$37,000, down from approximately \$62,000 in March 2018.

However, the total equity has increased from approximately \$292,000 in March 2018 to approximately \$323,000 in March 2019.

The net income comparing March 2019 to March 2018 is almost the same.

The net income comparing January – March 2019 to 2018 has decreased approximately \$4,000. This difference is reflected the game revenues.

3. Club Manager's Report

- a. Club Statistics – March was decreased. April should be better. Deck sales are good.
- b. May Calendar—distributed.
- c. Teaching status – Andrew Garnett and Diane Wharen have discontinued their classes until September. The remaining instructors will continue through May.
- d. Kentucky Derby Party – Saturday, May 4.
- e. Calendar for 2019 – distributed.

4. Old Business

- a. Bridge Reference Decks – Sales are going well. Dar Webb is developing an idea for a new deck.
- b. Membership – need to have a system to identify non-members.
- c. Collection of Delinquent Dues – in progress. Need a procedure to identify non-members and collect the extra \$2 game fee.
- d. Labor Day Tournament – Charles has a small committee to help with the tournament. Concentrating now on promotion including mailing information to other clubs in the area. If anyone is interested in assisting, tell Charles.
- e. Procedures Manual – No discussion.
- f. Use of Robots – We have the procedure. It is complicated to set up the game. The intention is to use robots only in the small games with half a table and a significant sit out.
- g. Objectives for 2019
Member ownership and recognition is going well.
Bulletin boards – need updating and focusing on “bullets”.
Treasurer in training – Ralph is working hard with John.

5. New Business

- a. 0-750 game has not yet been implemented.
 - b. The Gabber is offering a special priced advertisement. Lydia will see if they will offer the reduced rate in August/September, timing with the beginning of fall classes.
- 6. Other
 - a. Judy reported the doors have been ordered. Blinds will not be ordered at this time.

The meeting was adjourned at 5:48 p.m.

Respectfully submitted,
Anne Person, Secretary