

Board Meeting Minutes – April 1, 2026

The Board of Directors of the Bridge Studio of San Miguel de Allende /Unit 254 met on Wednesday, April 1, 2026 at the Bridge Studio. Those present were as follows: Louis Roman, Mary Seggerman, Sandy Martin, Natalia Zapata and Jan Brosnahan. Lynn Chambers and David McDougall were absent, as was Glen Okui, Club Manager. The meeting began at 11:45 a.m., with President Louie Roman presiding over the meeting.

Financials - Treasurer Natalia Zapata presented some information regarding the average costs of the three highest costs for the past seven months (rent, cleaning/set-up and ACBL fees) to the Board. This information will be added to other historical information that Mary Seggerman will provide, in helping prepare some projections and a budget that will be useful for the Board to use going forward.

Unit Website - Glen Okui has suggested that the club move over to Bridgewebs, which many other bridge clubs use. The Board will ask Glen to work with Keith on transitioning the website over to this new platform and will make the reimbursements of the costs related to that transition accordingly.

2026 Sectional Tournament- Mary Seggerman presented a recap of the SMA Sectional that was held February 12 - 14, 2026 in San Miguel to the Board. It was a successful local tournament, with an increase of tables vs. 2025 of 32%, including providing 29 free plays to players with less than 20 master points (most of those occurring at the Friday morning session), for an increase in gross receipts of 26% vs. 2025. Much of the increase was likely due to the timing of the tournament, given that in 2025 it was held in late March, after many snowbirds had already left San Miguel. After expenses were subtracted from the gross receipts, (Director, ACBL fees, rental fees, catering/food costs, etc.), a small profit was generated, which was split in a fair fashion between The Bridge Studio and the Bordello (for Jovenes). It was decided that we will want to offer the Sectional in early February again in 2027. Some ideas were discussed on how to improve the Swiss Teams participation for next year, etc.

2027 Regional Tournament - A discussion of the Regional Tournament occurred. Attendance was considerably lower than prior years, with the location (Hotel MX) definitely impacting the volume of players, among other factors. Jorge has indicated that he is stepping down from his role in hosting the tournament. Glen has expressed an interest in assisting with this endeavor and the Board discussed support in exploring available local venues that would be more attractive to local and visiting players, to regain the volumes to make the tournament more successful as we believe this is a valuable tournament for our city to offer. It would require some volunteer work to run it, but it didn't appear to be too burdensome for the value it would bring to our local

membership and our community. Definitely worth exploring! We would want the timing of the tournament to be in early March 2027 while the snowbirds are still here.

Survey of Members - Louie reviewed the 31 surveys that had been handed out and collected back recently from The Bridge Studio and at the Bordello. Generally, people seemed satisfied with the offerings at the two locations, really liking the open garden setting of the Bordello (but not liking the parking situation), with some comments on the Bridge Studio being hot in the afternoons (which is being worked on), and a few comments regarding the difference in the cost between the two locations.

The Board discussed the need to help players understand that part of the difference in the cost of play between the two clubs elates to the large difference in the number of Masterpoints awarded to players at the Bridge Studio vs. the Bordello - there is an option for bridge clubs to pay extra fees to the ACBL for the ability to award more Masterpoints for the sanctioned games played. The Board discussed more widely advertising/promoting the fact that The Bridge Studio games provide much higher Masterpoint awards for those that play there (“more bang for your buck”) and actively posting the schedule of the special games. For instance, this past week, the STaC (Sectional Tournament at Clubs) has been going on, wherein Silver Masterpoints have been available to be earned at The Bridge Studio, of which many players perhaps were not aware of the opportunity to vie for these special points.

TBS to be CLOSED during the Month of May - The Board decided that , similar to last year, The Bridge Studio WILL BE CLOSED FOR THE MONTH OF MAY (only), and REOPEN in June. The month of May is extremely hot, and the number of players is typically lower than other times of the year.

Next Board Meeting - The next Board of Directors meeting will be held on Wednesday, April 29, 2026 at 11:30 a.m., at The Bridge Studio for those in San Miguel and using WhatsApp for those out of town.