

Unit 141 Board Minutes
Philadelphia, PA
October 7, 2024

Present: April Apfelbaum, Jay Apfelbaum, Ellen Berkowitz, Mark Bolotin, Mark Cohen, John Dickenson, Ellen Luchette, Jeff Rohrbeck, Pam Scalamandre,
On Phone: Cathy Strauss, John Nothdurft

John Dickenson called the meeting to order around 5:15 p.m.

1. Financials - Ellen Berkowitz: Submitted prior to the meeting:
At the end of August, we had \$97,755 in the bank. We basically broke even on the September sectional in Cherry Hill (maybe made \$100 in profit). Ellen Luchette is running an I/N on Oct 14. Likely will not be profitable, but Ellen can talk about it. I expect to get the quarterly payment from the ACBL in October as well, based on the 5/5/5 system, which Pam is killing!
2. Pianola Emails – John would like to review emails that are going out in his name. John is getting responses to emails that he hasn't seen. It was suggested that all emails be approved by whomever is the named sender.
3. 555 - Pamela Scalamandre: Waiting for the check from ACBL. Note: See attached email received post-meeting below.
4. NABC Sponsorship – Do we want to sponsor a Unit 141 Day? Unit 190 is in for a day. We can sponsor a day and name the unnamed events. We can use those to honor our bridge players (e.g. Meyer Kotkin). Probably not justifiable from a publicity standpoint, but something we should do. It was mentioned that Rusty Krauss is a major sponsor of the event.
5. Upcoming Sectionals – Elaine Weintraub had indicated that she would not sanction the open sectional. There is a potential scheduling issue with the I/N being too close. The open is April 4,5,6 in 2025 at Bala. Currently we had scheduled an I/N on April 8; we should investigate moving that. Pam will look for a new date for spring I/N, possibly January. There will be I/N events in the open sectional. There was a question about accepting checks at tournaments as opposed to cashless, and a question about breakfast for the 10am start. People want bagels; not a money issue as much as an issue with people doing the work. Looking for an additional director. \$18 card fee for the open, \$15 for I/N. DICs can be an issue; there was a discussion of options there. We should make it a point to introduce ourselves to the attendees. It was suggested that the board have an attendance every day to make ourselves known to the players.
6. LBIAD – John Nothdurft: 10 people showed. Only one following up so far. Was hoping for more. John is not looking for a fee. Voted to grant any profit (expected to be ~110) to John. Most came from Bernadette's or John's publicity. A suggestion was made to get in touch with libraries for future events. The Philadelphia Racquet Club is interested in an event, via Ellen B. John N. suggests not using the curriculum, thinks we can do better. Mini bridge is a more fun introduction to bridge.
7. Old Business – Elections: a notice went out. No responses yet. Ellen B and Jay are expiring, and the 3 replacement members need an official election. All are willing to continue to serve.

The next Unit Board meeting will be January, TBD, in person, to finish the elections. If necessary for the elections, we will have a zoom in December.

The meeting was adjourned at 7:45 PM.

Respectfully submitted,

Jeff Rohrbeck
Secretary

Post-meeting Addendum from Pamela Scalamandre:

Here is a summary of the Q3 numbers for the 5/5/5 program.

We received 12% (out of a maximum 15%), broken down as follows:

During Q3, we “earned” \$4014.37

Base amount \$1672.65

Activity amount \$836.33 (maximum amount)

Retention amount \$0 (out of a possible \$836.33)

Recruitment amount \$1505.39 (out of a possible \$1672.65)

Please let me know if you have any questions.