

MINUTES

NORTHWEST TUCSON BRIDGE CLUB

DIRECTORS MEETING

OCTOBER 28, 2019

Directors in Attendance: Steve Maltzman, Joe Olivier, Joyce Honorof, Jack Wholey, Don Taylor, George Harger.

Committee Members and Guests in Attendance: Virginia Brier, Ann Taylor, Kay Afdahl, Bob Hertzog, Bonnie Hertzog.

Called to order: 4:20 pm at the Club.

1. Approval of Minutes. The minutes for the September 30, 2019 meeting were reviewed and approved.

2. Committee Reports.

a. Financial.

i. George Harger submitted a Financial Function Report showing the Club has exceeded the ten-table per day average and is on the upslope. \$39,000 is projected to be available to pay investors or to expand. Investors are owed \$49,500. A \$15,000 profit is expected for the full year.

ii. George also submitted a Balance Sheet, a Revenue and Expense Statement, a Statement of Cash Flow, and a Statement of Game Revenues.

b. Operations Management.

i. Maintenance. Joe Olivier announced that cleaning of carpets, tiles and windows is completed.

ii. Expansion. Joe met with the landlord regarding expansion of the Club into the adjacent suite to the north. Estimates for expenses are for \$10,000 maximum up front with a general figure of \$15,000 to include equipment and rent increases. George Harger estimated the expansion will cost as much as \$40,000 over the full year.; facility costs will go up by 50%. The Board determined that if there were no expansion, then Gold Loans would be paid off early next year from existing funds.

c. Education.

i. Bob Hertzog reported success with the Play and Learn program. Bob will replace Barbara Rosenthal to run the program. Beginner classes will begin in January 2020 to be taught by Barbara Feely.

ii. Discussion was held regarding expert play during Play and Learn sessions. Expert play would be shown to the participants on a TV monitor.

d. Directors.

i. Kay Afdahl raised the idea of Land Cruises where play and learn was combined with lectures, workshops and discussions. Master points would be given out but less than at regular games.

ii. For the 12/14 STAC game, the Board discussed the possibility of matching teams (highest and lowest) or a '2 Ways to Win' game.

iii. Kay reported on the recent meeting of volunteer directors including discussion about ACBLLive, time delay, and the need to DBADD. Score corrections need to include MP revisions. The Bible/Guidelines will have a permanent location at the front desk. Kay stressed the need for safety issues (doors, coffee and hot water pots).

iv. Virginia Brier said she will submit a proposal at the November Board meeting regarding a Mentor game for the Club.

e. Communication Marketing.

i. Jim Wolf was named the head of partnerships (the Partnership Desk). Jim will compose a list of available players to call for partners.

ii. Steve Maltzman will create limited groups in the Club's database.

3. Old Business. The Candidates Committee is gone, replaced with the Election Committee, consisting of Don Taylor and Joyce Honorof. Don Taylor will make up a ballot box. Balloting to be held 11/4 – 11/9. There was discussion of the transition to the new Board in January 2020. The new directors will be invited to attend the November and December Board meetings.

4. New Business.

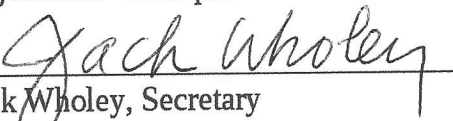
a. Joyce Honorof will purchase more board boxes to accommodate the Web Movement.

b. The Board considered hiring a paid manager. Joyce will provide a list of responsibilities.

c. Kay Afdahl to prepare and post at the Club a list of reasons why players might want to become volunteers at the Club..

d. A new intermediate game was considered for Monday pm. The current new players game at that time could move to Monday am; Steve Maltzman to send an email to the new players to get agreement for the new game time.

Adjourned: 5:55 pm



Jack Wholey, Secretary