

Naples Bridge Center Board Meeting
August 8, 2023 / 4:30 pm.
Bridge Center

Present: Davis; Faulk; Gabriel; Hendrickson; Henry; Levine; Schaengold; Selvin; Vega. By Zoom: Gibson

Schaengold called the meeting to order at 4:45 p.m. Quorum established.

MINUTES

The minutes of the July 2023 BOG meeting were presented. Selvin moved to accept the minutes with one modification; Vega seconded; motion carried.

NEW BOARD MEMBER – Schaengold

The Board welcomed new Board member, Janet Hendrickson, who is replacing Donna Bianco who resigned some months ago.

OLD BUSINESS:

Rank Wall – Selvin

Completed. Some realignments will be made.

Bridge Advisory Council – Schaengold

BAC is checking with ACBL on requirements for 2C opener.

Partnership Coordinator update – Selvin/Schaengold

A Partner Calendar is on the web page and is functioning well.

Private lesson policy – Gabriel

The club can be used by a member to give private lessons only when it is regularly open. Directors can use the club at any time. A maximum of 4 people can be in the private lesson and a calendar informs teachers when the club is open. Otherwise, for larger groups, the entrepreneurial model must be used – the club receives all the fees and reimburses the teacher 75%.

NEW BUSINESS:

Club Operations Manager – Schaengold

Kelley Faulk is on board. She is developing a Procedures book for financial transactions. While many aspects of the position can be performed remotely, she plans to be present on Mondays, Tuesdays, and Fridays.

Bridge Operations Manager – Schaengold

Barbara Levine and Kelley Faulk are working together to define the areas of overlap in their positions and to coordinate how they will be handled.

ACBL Summer Special – Davis

ACBL is offering lapsed members a \$20 game credit if they renew their membership. NBC will provide such members with 2 game coupons (worth \$24) in exchange for proof of their ACBL membership renewal via the ACBL postcard process.

NBC Fall Sectional Update – Schaengold

Jean Louis is in charge of hospitality for the NBC Fall Sectional. Janet Hendrickson will oversee hospitality on all specialty events and she will help identify new chairs and volunteers. Vega reported that flyers had been posted with ACBL. Also, Jesse Laird will be the director. Levine is not available for the Sunday session, but Beth Stephens will cover for her.

NBC Spring Sectional is booked for April 11-14, 2024.

TREASURER REPORT – Davis

Table fees for first 7 months are ahead of budget and 2022 receipts by 20%. Details are posted quarterly.

Our reserve is \$110K. For non-profit entities, the reserve should be between 3 months revenue and 6 months revenue. For NBC, this translates to \$100K – 200K. To be conservative, since the reserve is used to replace major items [HVAC] or repair the building, table fees will be kept at the current rate of \$12/ person. Further, all large face-to-face bridge clubs currently charge at least \$12/ person.

COMMITTEE REPORTS:

Education – Gabriel

Gabriel spoke about Cipolla's beginner lesson starting Oct 24 for 9 weeks. It is suggested that the first 4 or 5 lessons be given free and then pay \$5 per lesson for remainder up front. The charges can then be applied to Levine's Chat Game with the intent to get more players. Loew will do some marketing and write something to the membership promoting the lessons. Gabriel will attend all Cipolla's lessons. It is suggested that we have a 49er game as well as a 499er game.

Gabriel will meet next week with Svenni to see what he has in mind for teaching/directing at NBC. We will try to get more help for the directing staff.

Ethics and By-law update - Vega

Vega is putting together some changes in the by-laws. This will be sent to the Board for review and hopefully to members by year end.

Next meeting will be Tuesday, September 26 at 4:30 PM.

Respectfully submitted,

Ronald J Henry

Secretary