

## **FEES 2019/20**

The 2016 AGM, endorsed by subsequent AGMs, agreed that the EBU should aim to generate a small surplus over a 4-year cycle on its business-as-usual income and expenditure to enable it to invest in one-off activity (eg new IT, improved equipment, etc). We noted that our costs (mainly wages) will over time rise in line with wages in the economy, which tend long-term to rise at around RPI+1% over the longer term, so over the same period, taking account of efficiencies and economies, we should expect fees to rise at around or a little below RPI. RPI is 3.3% at the time of writing with a range of forecasts going forward.

With the success of our efficiency measures, but inclusive of price increases, we are currently looking at a profit of c£60k over the next 4 years (ie an average of £15k with some loss-making years).

Last year we restructured some of our pricing, including reducing our affiliation fee and removing UM rebates. This year I am suggesting a quieter year, with a straightforward package that will raise about 2.5%, so under RPI inflation. The proposals are set out below:

Membership Subscription: 39p (Last year: 38p)

Direct Membership UK: £31 (£ 30)

Direct Membership O/S: £39 (£37)

Club affiliation fee, via County: £26 (£25)

Licensed Club and County Events: £2.16 (£2.12) per table

Licensed Charity Events (including multi-venue): £1.92 (£1.88) per table

Non-charity multi-venue simultaneous events: £6.08 (£5.96) per venue

Blue Point events: £2.76 (£2.68) per table

County green-pointed events; £8.00 (£7.84) per table

Beginner/improver events: £0.76 (£0.76) per table

Annual licence for tour operators: £52 (£50)

Online Monthly submission: 59p (57p) per person including VAT

Events run by non-affiliated organisations (eg holidays): £2.60 (£2.52) per table

NOTE: University Affiliation fees remain unchanged at £5; there is no charge for affiliation fee for schools.

**Jerry Cope**

**Treasurer**

November 2018