

## Budget for Ardingly 2018

### COSTS

Variable cost (Ardingly hire)	Net	VAT	Gross	Note	
Residential per person	45.85		9.17	55.02	
Non-residential per person	20		4	24	
cost of accommodating teacher our	30		6	36	
additional lunch	5		1	6	
<b>Fixed costs</b>					
Marketing	Print flyers	50	10	60	Martin Pool organising
	Postage	50		50	
	Other adverts	0	0	0	
	Stationery	20	4	24	
	EBU advert	0		0	should be free
Teachers etc	Milage	135		135	Mileage @ avge 50 miles * 0.45p*6
	Polo shirts	68	13.6	81.6	assumes 8
Helpers	DBS	0		0	EBU to pay
Refreshments	Tea and biscuits	40	8	48	cf £10 in 20126, but WB paid for ice creams on hot day!
Prizes		150	30	180	
Logistics	Signage	20	4	24	
	Equipment delive	95	19	114	Mervyn Wootton
Contingency				200	
<b>TOTAL</b>		<b>628</b>	<b>88.6</b>	<b>916.6</b>	

### SCENARIOS

Scenario 1	Minimum numbers to make viable, 4 teachers, WB on site
Scenario 2	2016 + resi accom. Full, 40 juniors, 5 teachers, WB on site
Scenario 3	Success! 48 juniors, 6 teachers, WB + 1, 3 need to be accommodated elsewhere
Scenario 4	Full to bursting! 59 juniors, 7 teachers, 4 + some would be paying adults need to be accommodated elsewhere

### Numbers

	Residential				Total
	Paying junior	Paying adult	Teachers	Helpers	
Scenario 1	28	7	4	1	40
Scenario2	34	8	5	1	48
Scenario 3	40	8	3	1	52
Scenario 4	44	4	3	1	52
	Non-residential				Total
	Paying Junior	Paying adult	Teachers	Helpers	
Scenario 1	4	1	0	0	5
Scenario2	6	2	0	0	8
Scenario 3	8	4	3	0	15
Scenario 4	15	11	4	0	30
	Totals				
	Juniors	Adults	Teachers	Helpers	Total
Scenario 1	32	8	4	1	45
Scenario2	40	10	5	1	56
Scenario 3	48	12	6	1	67
Scenario 4	59	15	7	1	82
<b>Charge</b>	Residential Junic	65			
	Residential Adult	100			
	Non residential j	35			
	Non residential a	65			

### SCENARIOS

INCOME	Res Junior	Res Adult	Non-resi junior	Non resi adul	Total
Scenario 1	1,820	700	140	65	2,725
Scenario2	2,210	800	210	130	3,350
Scenario 3	2,600	800	280	260	3,940
Scenario 4	2,860	400	525	715	4,500

### COSTS

	Residential	Variable			Total	Fixed	TOTAL
		Non-resi	Ext accomm	Extra lunch			
Scenario 1	2,201	96	180	270	2,747	917	3,663
Scenario2	2,641	144	216	336	3,337	917	4,254
Scenario 3	2,861	192	144	402	3,599	917	4,516
Scenario 4	2,861	360	144	492	3,857	917	4,774

### PROFIT

	Income	Cost	EBED	Shortfall after EBED
Scenario 1	2,725	3,663	-938	500
Scenario2	3,350	4,254	-904	500
Scenario 3	3,940	4,516	-576	500
Scenario 4	4,500	4,774	-274	500