



Kingston Duplicate Bridge Club Inc
Board Meeting Tuesday, June 15, 2021 at 5:00 on Zoom
Minutes

Present: Jock Devonshire, Brian Moorby, Anne Herfst, John Gerretsen, Charlie Waddell, Suzanne Ryan, Kathy McDonald, Don Kersey, Terry Demers Sharon Boal, Unit Rep.

1. Approval of Agenda - Jock

Attached

Brian requested the sectional schedule be added to the agenda.

Moved by John, seconded by Anne. Carried

2. Approval of Minutes of meeting on April 13, 2021 - Jock

Moved by John, seconded by Charlie. Carried

3. Treasurer's Report – April and May 2021 Anne

Attached

The reduced rate of the US\$ will affect our bottom line. In May we had 423 tables and a net profit of \$1292. This is the last month of our prepayment for the rental space at Progress Ave. Anne estimated that the game fees for F2F play should be at least \$8. We would need 260 tables per month to break even. Before Covid our average table counts were 353 in 2018 and 318 in 2019. Excluding the Seaway Club, we have approximately 276 tables per month on BBO.

Moved by Brian, seconded by Suzanne to accept the treasurer's report. Carried

Face to Face games and club reopening. (moved up on the agenda)

A committee including John, Brian, Anne, Kathy, Suzanne and Mike has been formed to look at options for a new rental space either as a temporary residence (meeting only about twice a week) or a permanent space. Anne noted that \$3000 would be a reasonable monthly lease payment if we choose a permanent location. Our previous landlords have been very reasonable with us and we should approach them first. It is most likely that we will have both online and face to face games and may want a transition period where we start with a couple of games per week and then reassess after a year. This space would require storage for our computer, bridgemates, etc and also wifi. The club manager will need a computer at a home location so it may require the purchase of another computer. The space should provide chairs. Jock and Terry will prepare a survey to the membership for their input.

Club Manager's Report – Terry

Attached

A venue for the regional tournament in May 2022 has to be decided. The Ambassador is not available for Friday and this would cause a lot of problems with setting up and tearing down. John will contact the Ambassador to see if the hotel will be open at the time of the tournament since they are undergoing renovations. Other locations such as the Loyalist Curling Club and the Invista Centre were suggested. A chairperson has to be selected. At this time Terry is named as

the chairperson. The board discussed whether we should hold a Regional and it was agreed that this is a great opportunity for the club and we should continue to hold Regionals in Kingston.

This regional is split with PEI and they have agreed on the dates – May 17-23, 2022.

Suzanne Ryan has agreed to find spares for the 3 NAP games in June.

The board agreed to hold our Dennis Johnston team game in August on BBO.

The Community Bulletin Board is to post community events that may be of interest to our members. No personal items will be accepted.

With the future looking like the club will be holding both virtual and face to face games we may need more directors. Terry will contact the membership to see if anyone is interested in becoming a director.

Jock and Terry will prepare a survey for the membership focusing on reopening face to face – when and how, regional and sectional tournament interest and membership interest in becoming a game director.

Moved by Brian, seconded by Anne to accept the Club Manager's report. Carried

4. I/N Report – Suzanne

Attached

There was little interest in the Jackpot games on the first Wednesday of every month so they will not continue. We will continue to hold the Wednesday evening game with hopes of improved attendance. It was noted that a few guests have been joining this game.

Moved by Brian and seconded by Charlie to accept the I/N report. Carried

5. Promotion Committee Report – Kathy

Attached

Jock and Terry will work with the committee and report back to the board.

6. Education Report – Charlie

- David Ginsburg's suggestion – attached

This item might be better handled when we are face to face at the club. Some players with a poor internet connection may have trouble connecting to Zoom and BBO at the same time. We presently have a successful monthly mentor game and some players are already working with mentors on an individual basis.

7. New items – Jock

- **Robots** (to be discussed at next meeting. Not enough time.)
- **Change in Sectional tournament schedule.** Brian asked for feedback on the poorly attended knockout games. He will change the schedule to a compact knockout starting in the afternoon. The date of the sectional has been changed to February 4-6, 2022 and will be held at the Portuguese Club.

8. Carryover

- a. Last sectional tournament down payment refund will be used for next sectional.
- b. Discussion on reopening for F2F games (see above)

9. Adjournment

Moved by Charlie, seconded by Anne to adjourn the meeting.

Next meeting date to be announced.

President, Jock Devonshire

Club Manager, Terry Demers

Attachments: Agenda

Treasurer's reports

Club Manager's report

I/N report

David Ginsburg's letter to the board



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Agenda

1. Approval of Agenda-Jock
2. Approval of Minutes of meeting on April 13, 2021
3. Treasurer's Report – April and May 2021
4. Club Manager's Report – Terry (attached)
5. I/N Report - Suzanne
6. Promotion Report - Kathy
7. Education Report – Charlie
 - David Ginsburg's suggestion
8. New items – Jock
 - robots
9. Carryover
 - a. Last sectional tournament down payment refund
 - b. Discussion on reopening for F2F games
10. Adjournment

TREASURER'S REPORT

for April 2021

Audit – Gaylia has completed the audit for the fiscal year ending March 2021. She wrote in her report that we had paid too much for property insurance since we were shut down in April 2020. She also noted that our outstanding HST amounts were not stated correctly in each of the balance sheet accounts although the difference between the two accounts was correct and the amount remitted to CRA was correct. Gaylia stated that all other items were posted correctly and the income statement was accurate. Publication of her report will reserved for the AGM.

Insurance – The broker informed me that the policy has been modified to reflect our current operations and our policy premiums have been reduced. We should receive a credit for \$111 which will be applied to our contract with First Insurance. The property insurance policy will be up for renewal on 1 Jul 2021.

HST – the HST balance for the 2020/21 fiscal year has now been paid. The HST account balances on the April Balance Sheet should reflect accurately what we charged on sales and paid on taxable expenses for the new year.

Accounting Software – I have migrated the existing SAGE software to a SAGE cloud based application which will reduce our annual costs by \$300. The new program will cost \$360 per year and will be charged to my personal credit card on a monthly basis. We should no longer have to be concerned about backup recovery.

Postage – I renewed the post office box at Centennial Shoppers for another six months.

Games Stats – I changed the report format a bit by adding a column to calculate Gross Profit per game. This way you can see if there are specific games that lose money, such as Sunday 11 Apr 21 where we had only 4 tables and 3 entries were robots. We do not collect any revenue for robots even though they cost the individual \$0.25 to play with them.

Anne Herfst
Treasurer

Kingston Duplicate Bridge Club Inc

Profit and Loss Report

April, 01, 2021 - April, 30, 2021

Sales		
4201 - Individual Game Fees	5,670.29	
	Total Sales	\$5,670.29
Direct Expenses		
5191 - Directors Expense	1,590.00	
5460 - Seaway Bridge Club	358.23	
5626 - ACBL Fees	1,001.35	
	Total Direct Expenses	\$2,949.58
GROSS PROFIT / LOSS		\$2,720.71
Expenses		
5193 - Club Manager Expense	1,007.33	
5640 - Postage and Courier	114.00	
5686 - Insurance Facility	88.86	
5707 - Other Printer Costs	3.99	
5762 - Storage Space Rent	447.48	
	Total Expenses	\$1,661.66
NET PROFIT / LOSS		\$1,059.05

Games for April 2021																
Event	Date	Tables	Players	Free	Entry Fee	Received by BBO	BBO's CC Fee	BBO Share	Club Share US\$	Club Share CAD\$	ACBL Table Rate CAD\$	Table Fees	Director Fees	Cornwall Entries	Cornwall Fee	Gross Profit
#41993 Pairs KDBC Mentor Game	4/1/2021	9	36		\$3.00	\$108.00	\$3.75	\$104.25	\$83.38	\$100.72	1.25	\$11.52	\$60.00	0	\$0.00	\$29.20
#25743 KDBC 10:15 am Thursday	4/2/2021	11	44	1	\$4.00	\$172.00	\$4.02	\$167.98	\$132.79	\$160.40	1.25	\$14.08	\$60.00	4	\$6.40	\$79.92
#35667 KDBC 1:15 Friday	4/2/2021	19	76	1	\$4.00	\$260.00	\$10.90	\$249.10	\$211.40	\$278.77	1.25	\$24.32	\$60.00	10	\$30.00	\$169.45
#50980 KDBC 1:15 Monday	4/5/2021	16	64	2	\$4.00	\$248.00	\$8.88	\$239.12	\$191.44	\$231.28	1.25	\$20.48	\$60.00	16	\$36.00	\$112.00
#58448 KDBC 299er Tuesday 1:05	4/6/2021	6	24	2	\$4.00	\$96.00	\$3.08	\$92.92	\$67.94	\$82.07	1.25	\$7.68	\$60.00	0	\$0.00	\$14.29
#59473 KDBC 1:15 Tuesday	4/6/2021	14	56	2	\$4.00	\$216.00	\$7.54	\$208.46	\$166.75	\$201.44	1.25	\$17.92	\$0.00	10	\$30.00	\$167.52
#77953 KDBC 7:00 pm Wednesday	4/7/2021	16	64	2	\$4.00	\$248.00	\$8.88	\$239.12	\$191.44	\$231.28	1.25	\$20.48	\$60.00	4	\$6.40	\$144.40
#87414 KDBC 10:15 am Thursday	4/8/2021	11	44	2	\$4.00	\$168.00	\$5.88	\$162.12	\$128.79	\$154.67	1.25	\$14.08	\$60.00	2	\$3.20	\$79.89
#97866 KDBC 1:15 Friday	4/9/2021	17	68		\$4.00	\$272.00	\$9.52	\$262.48	\$209.98	\$253.66	1.25	\$21.76	\$60.00	11	\$33.00	\$151.10
#17746 KDBC 7:00 pm Sunday	4/11/2021	4	16	2	\$4.00	\$62.00	\$1.82	\$60.18	\$40.14	\$48.49	1.25	\$5.12	\$50.00	0	\$0.00	\$16.60
#24673 KDBC Charity 1:15 Monday	4/12/2021	18	72	1	\$5.00	\$360.00	\$12.43	\$347.57	\$274.04	\$331.06	6.40	\$115.20	\$60.00	10	\$30.00	\$128.88
#35748 KDBC 1:15 Charity Tuesday	4/13/2021	17	68	2	\$5.00	\$340.00	\$11.55	\$328.45	\$254.76	\$307.75	6.40	\$108.80	\$60.00	12	\$36.00	\$119.75
#35725 KDBC 299er Tuesday Charity 1:05	4/13/2021	7	28		\$5.00	\$140.00	\$4.90	\$135.10	\$108.08	\$130.96	6.40	\$44.80	\$0.00	2	\$3.20	\$82.54
#46307 KDBC 7:00 pm Charity Wednesday	4/14/2021	16	64	1	\$5.00	\$305.00	\$11.53	\$293.47	\$245.18	\$293.76	6.40	\$102.40	\$60.00	6	\$18.00	\$117.76
#54412 KDBC Charity 10:15 am Thursday	4/15/2021	14	56	3	\$5.00	\$265.00	\$9.26	\$255.74	\$204.58	\$247.15	6.40	\$89.60	\$60.00	4	\$12.00	\$91.15
#66501 KDBC 1:15 Charity Friday	4/16/2021	21	84	1	\$5.00	\$405.00	\$14.55	\$390.45	\$320.38	\$387.02	6.40	\$124.40	\$60.00	18	\$54.00	\$163.82
#33645 KDBC Swiss Teams Saturday 6:30	4/17/2021	18	72		\$5.00	\$360.00	\$12.40	\$347.60	\$277.92	\$335.73	6.40	\$115.20	\$60.00	4	\$12.00	\$154.13
#60099 KDBC 7:00 pm Charity Sunday	4/18/2021	6	24	2	\$5.00	\$105.00	\$3.68	\$101.32	\$81.06	\$97.92	6.40	\$38.40	\$50.00	2	\$3.20	\$56.32
#94636 KDBC 1:15 Monday	4/19/2021	17	68		\$4.00	\$272.00	\$9.52	\$262.48	\$209.98	\$253.66	1.25	\$21.76	\$60.00	10	\$30.00	\$139.90
#18300 KDBC 299er Tuesday 1:05	4/20/2021	8	32	2	\$4.00	\$120.00	\$4.20	\$115.80	\$92.44	\$111.91	1.25	\$10.24	\$60.00	2	\$3.20	\$28.47
#3221 KDBC 1:15 Tuesday	4/20/2021	17	68	3	\$4.00	\$260.00	\$9.10	\$249.90	\$200.72	\$242.47	1.25	\$21.76	\$0.00	12	\$36.00	\$101.51
#12977 KDBC 7:00 pm Wednesday	4/21/2021	15	60	3	\$4.00	\$228.00	\$7.96	\$220.04	\$176.02	\$211.63	1.25	\$19.20	\$60.00	4	\$12.00	\$117.83
#23559 KDBC 10:15 am Thursday	4/22/2021	10	40	3	\$4.00	\$148.00	\$5.18	\$142.82	\$114.26	\$138.02	1.25	\$12.80	\$60.00	0	\$0.00	\$65.22
#33543 KDBC 1:15 Friday	4/23/2021	20	80	2	\$4.00	\$208.00	\$10.70	\$197.30	\$157.44	\$192.22	1.25	\$25.60	\$60.00	18	\$54.00	\$112.82
#52905 KDBC 7:00 pm Sunday	4/25/2021	6	24	4	\$4.00	\$80.00	\$2.80	\$77.20	\$61.74	\$74.41	1.25	\$7.68	\$10.00	2	\$3.20	\$12.72
#51309 KDBC 1:15 Monday	4/26/2021	16	64	2	\$4.00	\$244.00	\$8.54	\$235.46	\$188.37	\$227.55	1.25	\$20.48	\$60.00	18	\$54.00	\$118.27
#69032 KDBC 299er Tuesday 1:05	4/27/2021	6	24	2	\$4.00	\$96.00	\$3.36	\$92.64	\$74.12	\$89.53	1.25	\$7.68	\$60.00	0	\$0.00	\$21.85
#69054 KDBC 1:15 Tuesday	4/27/2021	17	68	2	\$4.00	\$264.00	\$9.24	\$254.76	\$203.81	\$246.20	1.25	\$21.76	\$0.00	14	\$42.00	\$102.04
#79626 KDBC 7:00 pm Wednesday	4/28/2021	14	56	2	\$4.00	\$244.00	\$8.68	\$235.32	\$191.44	\$231.28	1.25	\$20.48	\$60.00	4	\$12.00	\$144.40
#89138 KDBC 10:15 am Thursday	4/29/2021	10	40	1	\$4.00	\$154.00	\$5.46	\$148.54	\$120.43	\$145.48	1.25	\$12.80	\$60.00	2	\$3.20	\$69.48
#96683 KDBC 1:15 Friday	4/30/2021	18	72	1	\$4.00	\$284.00	\$9.94	\$274.06	\$219.25	\$264.85	1.25	\$23.04	\$60.00	18	\$54.00	\$155.01
	Total			63					\$5,799.78	\$6,402.14		\$1,181.52	\$1,590.00	252	\$404.80	\$1,276.80
Support Your Club Games									\$4.38	\$5.29						\$5.29
									\$5,804.16	\$6,407.43	Support					\$5,802.11
Exchange Rate	\$1.21															
	HST															
Total without HST										\$5,870.29		\$1,061.39	\$1,590.00		\$358.25	\$1,730.72

Kingston Duplicate Bridge Club Inc

Balance Sheet Report

To: April, 30, 2021

ASSETS		
Current Assets		
1035 - Directors Draw	100.00	
1060 - Chequing Bank Account	29,103.83	
1110 - GIC	10,077.81	
1114 - GIC 2	5,059.92	
1201 - Acc. Rec. Next Month	6,407.43	
1203 - Kingston Sectional Advance	500.00	
1326 - Prepaid Storage	600.00	
1820 - Club Furniture and Equipment	3,872.72	
1825 - Accum Deprec-Club Furn & Equip	-3,872.72	
1840 - Tournament Furniture & Equipment	11,000.00	
1845 - Accum Deprec - Tourn Furn & Equip	-3,600.00	
	Total Current Assets	\$59,248.99
Fixed Assets		
	Total Fixed Assets	\$0.00
	TOTAL ASSETS	\$59,248.99

Club Manger Report
Tuesday, June 15, 2021

1. We have the dates on hold for our sectional and regional tournaments. Sectional: January 21-23, 2022. Brian is to contact the Portuguese Club. The Regional is set for May 17-23, 2022. The Ambassador has been contacted and a hold put on the dates except for Friday which was already booked. The hotel is going through major renovations and Jonathan Rebelo has left his position as manager.
2. There are changes at ACBL as more clubs are holding F2F games. Masterpoint awards have decreased starting July 2021 to 1.25% from 1.50% for BBO virtual games with the expectation that they will soon be the same as club games. There may be no silver point games offered online or possibly only for a couple weekend games. No new pooling with clubs is allowed. If we hold F2F games there are major incentives:
 - We can hold as many games as we want and can switch times and days.
 - We can hold 10 weeks of club championships with more than double masterpoints.
 - We can hold 2 weeks of upgraded club championships at up to 4X masterpoints.
 - No extra charge for these games.
 - In October we can hold Club Appreciation Week and Charity Week.These options will not be available online.
3. NAP games are available online. We can hold 2 for every regular game we hold for the months of June, July and August. No robots are allowed so arrangements have to be made for spares. I have booked three in July. Saturday, July 10 a speedball, Thursday July 15 and Tuesday July 20. Would you like more NAP games?
4. Should we hold the Dennis Johnston or a regular team game as a NAP game in August?
5. We have a community bulletin board set up on our website. What restrictions do we want to have concerning what gets posted on them?
6. It was suggested at the Promotions meeting that some changes be made to the website with a welcome for new members and a link to our Facebook page.
7. With the possibility of more games it was suggested we look for some new directors. I approached Chris Caswell and he is interested. Should I send out an email asking if any one else is interested?

Terry Demers

I/N Report for June 15/21 KDBC Board Meeting

1. Jackpot Games: We held 2 Jackpot Games, one May 5 and the other June 2. Both games had enough players registered to hold these games! The winners in the first game donated their winnings back to the club for further incentives for I/N players! Thank you to those generous players.
2. However there has been only minimal increase in participation in our I/N Wed night game, except for the most recent game, Wed June 9, when 2 new guests from Thornhill joined us (they are friends of another player)! These ladies made 6 couples registered, Gonny and I were not needed as spares. The Tuesday 1:05 I/N game continues to have a regular, faithful 10-12 couples who enjoy the game immensely.
3. My recommendation is that we limp along with hopefully these 6 faithful regular players, or 5, using Gonny and myself as spares, to enable the Wed evening I/N game to continue through the summer months. I would hate to see us only offering 1 I/N game per week to our players.
4. Prior to the June 2 Jackpot Game, I sent out our First Anniversary Newsletter to 62 I/N players who have never played online with us. Amazingly, I did get some feedback!! We do have a few players who are just finishing the Al Smith lessons (only 2 lessons left). I have set up Sue Blay with one of these players. One person was inquiring about partners. I had another conversation with a person unknown to myself, who said she would be ready to start to play after the Al Smith lessons were finished. More reasons to hold the line and hope that the future weeks will bring some new players and partnerships onboard!!! I am ever the optimist!!
5. I have great hope that the January Sectional can proceed as I see that as a super opportunity for our new and regular I/N players to experience tournament play, Swiss Team games, and Bridge on a wider, but less threatening scale.

Submitted by S. Ryan June 14/21

David Ginsburg's letter to the board.

MENTOR GAMES

I think these nights should concentrate on teaching. This is a golden opportunity. All 4 players would need to be on a zoom call together.

Each game should be reviewed in detail before proceeding to the next.

BBO readily permits this. The entire hand and its play can be brought up on the screen. The mentors can then review each bid and discuss improvements.

Then the opening lead can be reviewed and from the defense point of view there can be a discussion of defensive signals and their correct use or misuse.

From declarer's point of view the correct or incorrect play of the cards should be discussed.

With input of this sort from people like Rick and the other mentors I believe the play of the newbies could be considerably improved even if we played no more than 5 or 6 games in the whole evening.