



Kingston Duplicate Bridge Club
January 18, 2022 Board Meeting at 5:00
Minutes

Present: Jock Devonshire, Brian Moorby, Anne Herfst, Suzanne Ryan, Kathy McDonald, Don Kersey, Terry Demers

Regrets: John Gerretsen, Tammy Gauvin

1. Approval of Agenda

Attached

Terry requested that 2 items be added to the agenda:

- **Concerns over the bidding system used by a pair from Cornwall.**
- **Purchase of an annual Common Game fee. \$100US**

Moved by Anne to accept the agenda with items above added; Seconded by Suzanne. Carried

2. Approval of Minutes dated December 20, 2021

Moved by Brian; seconded by Anne

Carried

3. Regional Information-Chris Caswell

There have been setbacks in discussions with the new management at the Quality Inn causing delays. The contract the regional committee is negotiating is for 5 days Thursday, May 19-23. The Quality Inn will hold 30 rooms for us at the rate of \$159 per night plus service fee. This rate is based on 2-night stay. They will remove the block 30 days before the tournament start date with no liability to us for unreserved rooms.

The cost of the playing area is \$9,000. There are cancellation fees: 25% penalty if we cancel 60 days before the tournament and 100% penalty if within 30 days. Anne, the treasurer presented some details based on a \$19 entry fee per session pointing out that there would need to be approximately 390 tables to breakeven.

In an email provided by Chris he added "In 2018 we had 938.5 total tables. However, the average per day was 134 tables vs the 78 average needed over a 5-day tournament, or requires 58% of 2018 count on a daily basis. I think this is in the approximate range we estimated would be required. Note that Swiss day is only about 2/3 of the average daily count and would be one day of five instead of seven, but this may be offset by having slightly higher attendance on the fewer pairs days."

Most regionals being held now (mainly in the states) have 40% attendance. Since we are not meeting F2F it is hard to speculate how many members would be interested in attending a regional. Other expenses such as food and beverages may reach up to \$5000. We have to make a decision before January 25.

We could hold a four-day regional but that would attract fewer players and bring in less income.

Suzanne moved that we not sign the contract with the Quality Inn but investigate options for holding a regional later in the year; seconded by Anne. Chris to contact the Quality Inn. **Carried**

4. Treasurer's Reports – Anne

Attached

Anne informed us that the money from the ACBL has not been deposited into our bank account. The amount is around \$4552US giving us a net profit of \$934Can. In December we held 31 games and had 372 tables. In 2019 our table numbers were 269. We lost money in 2019. We had more costs – rent, cleaners, electricity etc. She has attached a graph with table counts over the last 3 years.

Moved by Brian to accept the Treasurer's report: seconded by Kathy **Carried**

5. Club Manager Report – Terry (attached)

The common game is available to clubs. Hand analysis and player information is provided along with the option to download hands for play. Results and analysis are available based on all participating clubs. We are receiving new rank information at this time and will be receiving a roster of all players who have participated in our games. The Premium fee is \$100US.

Moved by Suzanne, seconded by Kathy to purchase the Common Game program. **Carried**

Peter Johansson requested permission to hold a Celebration of Life for Jerry MacDonald at the club when possible. Peter would cover the costs.

Moved by Brian and seconded by Kathy to permit the Celebration of Life as long as we have a permanent space available. **Carried**

6. I/N Report – Suzanne Ryan (attached)

7. Education Report – (no report) Tammy

8. Relocation Committee

Held over

9. Other Business

- i. **Training for new directors** Held over
- ii. **Reopening F2F** held over
- iii. **Concerns about bidding system used by Cornwall players. The pair under review have an updated convention card and as long as their bids are alerted and explained there is no problem at this time with using this system.**

10. Adjournment.

Anne moved to adjourn. Next Meeting Tuesday, February 22 at 5:00

Jock Devonshire, President

Terry Demers, Club Manager



Kingston Duplicate Bridge Club

January 18, 2022 Board Meeting at 5:00

Agenda

- 11. Approval of Agenda**
- 12. Approval of Minutes dated December 20, 2021**
- 13. Regional Information-Chris Caswell**
- 14. Treasurer's Reports – Anne**
- 15. Club Manager Report – Terry (attached)**
- 16. I/N Report – Suzanne Ryan (attached)**
- 17. Education Report – Tammy**
- 18. Relocation Committee**
- 19. Other Business**
 - iv. Training for new directors**
 - v. Reopening F2F**
- 20. Adjournment.**

Kingston Duplicate Bridge Club Inc

Balance Sheet Report

To: December, 31, 2021

ASSETS		
Current Assets		
1035 - Directors Draw	100.00	
1060 - Chequing Bank Account	38,551.52	
1110 - GIC	10,117.91	
1114 - GIC 2	5,080.05	
1201 - Acc. Rec. Next Month	5,017.13	
1203 - Kingston Sectional Advance	500.00	
	Total Current Assets	\$59,366.61
Fixed Assets		
1820 - Club Furniture and Equipment	3,872.72	
1825 - Accum Deprec-Club Furn & Equip	-3,872.72	
1840 - Tournament Furniture & Equipment	11,000.00	
1845 - Accum Deprec - Tourn Furn & Equip	-3,600.00	
	Total Fixed Assets	\$7,400.00
TOTAL ASSETS		\$66,766.61

LIABILITIES**Current Liabilities**

2100 - Accounts Payable	38.41	
2310 - HST charged on Sales	1,775.59	
2315 - HST Paid on Purchases	-510.04	
Total Current Liabilities		\$1,303.96

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Future Liabilities

Total Future Liabilities	\$0.00
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TOTAL LIABILITIES	\$1,303.96
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EQUITY

Net Profit / Loss	65,462.65	
Net Profit / Loss (prior year(s))	57,717.53	
Net Profit / Loss (current year)	7,745.12	
TOTAL EQUITY		\$65,462.65

TOTAL LIABILITIES & EQUITY	\$66,766.61
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Profit & Loss Report for the period ending 31 December 2021

Company Kingston Duplicate Bridge Club Inc
Year 2022

	Actual Dec	Actual Ytd Dec
Bridge Books		13
Individual Game Fees	4 440	44 590
Interest - Revenue		60
Miscellaneous Revenue		9
Total Revenue	4 440	44 673
Directors Expense	1 750	15 090
Seaway Bridge Club	322	3 153
ACBL Fees	534	6 355
Belleville Duplicate Bridge Club	123	147
Direct Expenses	2 729	24 745
Gross Profit	1 711	19 927
Bridge Lessons Expense	180	676
Club Manager Expense	488	6 252
Free Plays Other		55
Advertising and Promotions		178
Postage and Courier		246
Computer Software Expense	30	270
Insurance Facility		949
Insurance - Board Members		765
Bank Charges		154
Other Printer Costs	4	36
Office Supplies		20
Storage Space Rent	187	2 449
Bell		(50)
Website		182
Expenses	889	12 182
Depreciation		
Total Expenses	889	12 182
Net Profit	822	7 745

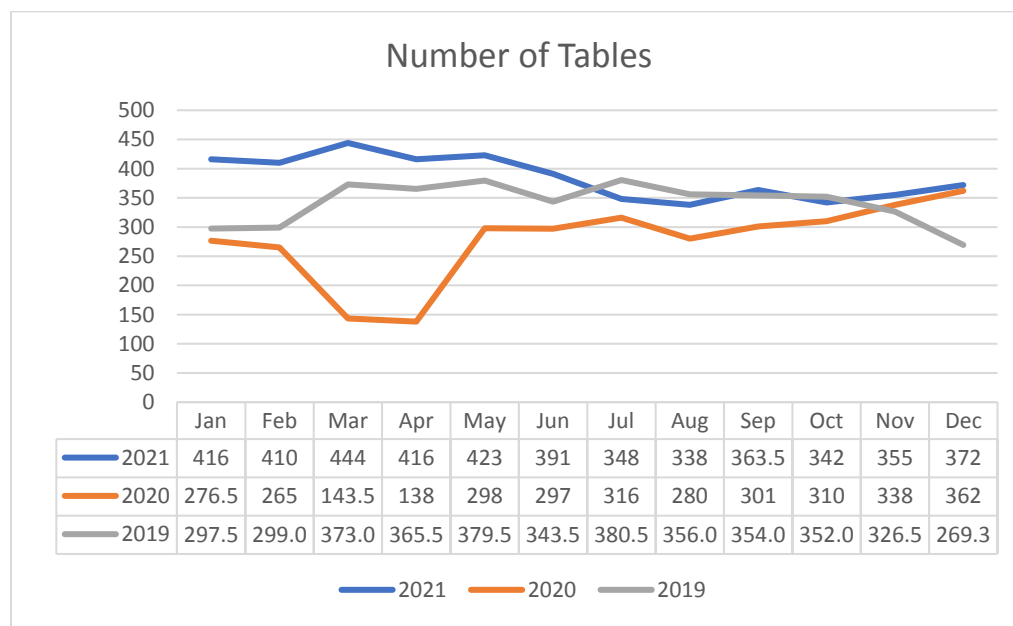
TREASURER'S REPORT

for the month of December 2021

In December we played 31 games, with 372 tables and a game revenue of \$4,440 CDN. The deposit exchange rate to Canadian dollars was 1.24. The net profit for the month was \$822.

In this same month last year, Dec 2020, we had 362 tables.

The following graph compares the number of tables that we played in each month over the last three years. In 2019 all of our games were face to face, but since April 2020 all of our games have been online. You can see the dip in the number of tables in March and April 2020 when the pandemic put us in lockdown and we transitioned to playing online.



ACBL fees: this month we paid \$116 for the online club sanction renewal.

Bridge lessons: \$180 was paid to the Seniors Centre for rental of classroom space.

Anne Herfst
 Treasurer
 for 18 Jan 22 Board Meeting

Club Manager Report

January, 2022

We are starting this new year off on a strong foot. The virtual game attendance is good and we have lots of extra games scheduled. The ACBL has agreed to continue with silver and gold point games into April.

Carryover:

Jerry MacDonald's family is hoping to hold a Celebration of Life for Jerry at our club in the spring or summer. Peter Johansson has agreed to cover the cost. Is this okay with the Board?

Scheduled events:

- Silver Linings Jan17-23: Extra game Saturday the 22 at 6:30. (2X Silver points)
- Extra Game February 5 at 12:30: Awards event and Year in Review. Elaine created the newsletter.
- Valentine's Weekend: Extra game on Saturday, February 12 at 6:30 (2X points/half red)
- Education Week: 2X black points, extra game February 27 at 6:30.

New Items:

1. We presently get information monthly from the Common Game, such as new ranks at no cost. For \$100 per annum we could get a premium package which includes a monthly roster of all players in our games with up to date masterpoint holdings and a program that would let the directors know when a player who has signed in has been removed from the player list at game time. When we start F2F we could also use hands they provide. I would like to purchase this.
2. Our Club Members Master list has been updated and we start this year off with 274 members. Last year we had 224 members. Our list is growing because of new members being recruited thanks to Tammy and Suzanne and also to a few players from away who regularly play in our virtual games and have been invited to join our club.
3. Our Sharing Partnership Information list is ready for distribution with 124 players agreeing to share their information.
4. I have not updated our Not-for -Profit information with the Ontario government. Anne has sent me the website so I hope this will be fixed up this month. There have been issues with our address.

I/N report for KDBC meeting Tues Jan 18/22

1. As of Monday Jan 17, the new I/N mentor program for 2022 has 12 Mentors and 12 Mentees, plus 3 spares, a Director, and 3 planned games.

Mon Jan 24, Mon Feb 21, and Mon Mar 21

Games will begin with a 15 min Chalk Talk at 6:30 on Zoom for all participants given by Tammy Gauvin. Then all players will log onto BBO, Mentees invite Mentors, game will start at 6:50pm. We plan to play 16 boards, with a 10 min chat break after round 4. This is subject to Director suggestions.

It is expected that the Mentors will connect with their Mentees to make sure all steps are understood and practiced prior to the first game ie. BBO\$ in the bank! All participants are members of KDBC and Mentees will be strongly encouraged to join ACBL using the link on our website asap.

As Mentors will have the same Mentor for the 3 months (except where the Mentor is not available), it is hoped that Casual/Teaching Tables will be set up among small groups of participants for practice between the games.

An email will go out to all participants with matches of Mentor/Mentee and all contact info tomorrow.

In setting this up a total of 36 possible Mentors/Spares were called and 23 possible Mentees have been contacted.

I see this as a beginning and there is lots of room for this I/N Mentor Program to grow. The program will take us to April when we may have a better idea of F2F play and how that will impact our plans going forward.

A possible offshoot is more players for our Tues 1:05 game!! We can only hope!!

I welcome your suggestions or comments!

Submitted by Suzanne Ryan Mon Jan 17/22