CALL TO ORDER – The meeting was called to order by President Bridget Whitley at 10:06 AM on Saturday, January 12, 2019.

ROLL CALL- In attendance were: Holly Appleyard, Jim Boyer, Ginny Burtnett, Dave Charleston, Steve Fama, Kathy Gaither, Kathy Harter, Debbie Hoveland, Cecile Hund, Jack Hund, Linda Ivanoff, Jan Leuenberger, Mike Mendelson, Pam Murray, Jack Rudy, Matt Sherman, Midge Sobolewski, and Bridget Whitley. Not attending were: Cathy Becker, Russ Poppleton, Bob Priest, Shirley Rasmussen, Nina Sadler, Kay Succa, and Bill Zuzack. A quorum of voting governors was present.

APPROVAL OF DECEMBER 8, 2018 MEETING MINUTES – Jack H. made a motion to approve the minutes of the last meeting which were previously circulated by email. Linda seconded. The motion carried with no opposition or abstentions.

OFFICER REPORTS

PRESIDENT’S REPORT - Bridget began by encouraging Board members to take active roles on HBC committees. She passed out an updated committee list which explained what each does for the Club. Additional information and new volunteers’ names were added to this list during the discussion. Matt remarked that it was important for those with “tribal knowledge” to pass this knowledge on to others on these committees. Pam asked if this list could be emailed to non-Board members to solicit more volunteers. Jack H. said that looking for volunteers by email has not worked in the past and suggested that the committee members ask people personally. The list will be posted on the website.

Matt proposed adding a free play slip to birthday cards sent to members. During discussion, it was decided to work on putting together a members’ birthday list, designing a special BD free play slip and figuring out what the costs involved would be before making a final decision. Kathy G. will work on the list. (After the meeting, it was decided that having postcards printed with the BD free play and a BD greeting would be the most cost effective.)

Mike then explained what he called the “Close the Back Door” concept which he used professionally to retain patients. He volunteered to chair a committee which would look for improvements that could be made at the Club, gather information, talk to other committees about what they did and what they needed, and then suggest to the BOG changes that would keep players at HBC. He made a motion to establish such a committee, which was seconded by Linda. The motion carried with no opposition or abstentions. Mike will report on his progress at the next meeting.
TREASURER’S REPORT – Jack H.’s monthly report (copy attached) showed no change in the mortgage value since his last report in September, a decrease in the mortgage balance of $1798.33 and an increase in the checking account balance of $13,701.74. He reported that Downtown Daily Bread, our 2018 local charity, received $1300 from HBC last year. He asked for suggestions for the 2019 local charity. Midge handed out a flyer detailing the work done by Community Cares, where she personally volunteers. Pam made a motion to make this the 2019 local charity, which Midge seconded. The motion carried with no opposition or abstentions. Bridget will put this information on the website.

He then reviewed the 2019 budget, noting that since the Club rental fees for the December Unit 168 Game were not deposited until January, this income was not reported for 2018. Also, game receipts are a bit understated because last year’s anonymous donations for free games were reported under other income. Twenty thousand dollars has been earmarked for Building and Grounds this year, including replacing the carpeting. Pam made a motion to approve the 2019 budget as presented, which was seconded by Holly. The motion carried with no opposition or abstentions.

Jack then gave the BOG information on the carpet replacement estimates that Russ had gotten. There is a third estimate expected. Shirley Rasmussen was assigned to help with making a decision on the style and color for the new carpet. There was some discussion about installing carpet squares, but the idea was not popular. Russ will make a recommendation to the Board about which quote to accept after getting the last estimate.

Pam made a motion to make a $10,000 mortgage reduction payment, which was seconded by Linda. During discussion, the eventual need for a new roof and for repaving the parking lot was mentioned; both of which would be major expenses. The motion carried with one opposed and no abstentions. Jack R. made a motion to increase the mortgage payment by $500 per month. Kathy H. seconded. Discussion included a suggestion from Steve to look for alternative opportunities to get a better return on our money. Jim mentioned that because of the carpet replacement, the 2019 budget showed a projected $0 profit for this year. Matt said there needed to be a strategic plan. The motion failed with 2 votes in favor, 2 abstentions and the rest opposed.

Jim volunteered to explore investment opportunities. He also told Board members that he would be sending out tax information soon for review.

COMMITTEE REPORTS

HOUSE MANAGER’S REPORT – In Chairperson Russ Poppleton’s absence, Mike brought up that the landscaping at the Club would present a better appearance if it was all mulched at the same time instead of in stages. He volunteered to manage a crew of about 5 to do this sometime in April or May. He proposed purchasing black dyed mulch that would stay dark all summer, which could be delivered. Midge mentioned that she
preferred to have non-dyed mulch. She will investigate options and report her findings at the next meeting.

CLUB MANAGER’S REPORT – Bob Priest, the Club Manager, was not in attendance. Starting a new/refresher Director’s Course was reintroduced. The feeling was that new directors are needed and that a course would need to be at least six sessions of about 2-3 hours each. An instructor still needs to be found. Tim Trissler is reportedly available to assist.

Next, starting a new 0-20 game was discussed. Jan thought that adding two extra sessions to Bridge Basics classes would give students an opportunity to gain duplicate game experience. Mike said that there needed to be a plan to continue helping new players after lessons were completed. Kathy mentioned that she had spoken to a student who told her many took classes only for knowledge and planned to play only socially. Matt said that any plan to help new players had to be personalized to get each player where he/she wanted to be. Mike thought that there needed to be a daytime 0-100 game for those who could not play on Monday night.

Lastly, Bridget asked for help cleaning tables, bidding boxes and bidding cards on Sunday the 20th from 1-4 PM in preparation for the Sectional beginning on the 25th.

MEMBERSHIP REPORT – Debbie presented the names of Phillip Smith and Liz Evans (approved at the last meeting under the incorrect name Liz Vans) for Club membership. Jack H. made a motion to approve the two, which was seconded by Ginny. The motion carried with no opposition or abstentions. Then, the membership approval of Linda Milbourne (tabled at the last meeting) was discussed. A motion was made by Jack H. and seconded by Jan to approve Linda for membership. The motion carried with no opposition and three abstentions. Debbie then proposed making Denise Kelly and Linda Eskin Emeritus Members. Linda made the motion, which was seconded by Pam. The motion carried with no opposition or abstentions. Debbie summarized her report by saying that there are 350 current members, of which 321 are paid, are Lifetime Members (52), or are Emeritus Members (8). Twenty-nine haven’t paid their 2019 fees, of whom more than half have not played in 2018 or 2019. The rest have played in the past year, but have not yet paid. She is contacting all unpaid members.

EDUCATION REPORT – Jack R said that he is starting two free BB1 classes (1-3 PM and 6:30-8:30 PM) on Monday, April 1st. Mike will put out the sign. There was a short discussion about changing the strategy for teaching the Basics courses and not using the Audrey Grant books. A question was raised about where students went after BB2, as there has been no BB3 class offered lately. These topics will be discussed at the next Education Committee meeting.

HOSPITALITY - Cathy Becker and Nina Sadler will be asked to head this committee. Jack R. said that he had purchased some healthier snacks for the Club which he will put
out at the next game. The leftovers from the Dinner Game will be served for lunch at the ACBL-wide Junior Fund Game on January 22\textsuperscript{nd}. Pam and Cecile will handle Brunch and Bridge food for February, March and April while Bill and Debbie are gone. It was suggested that a few new trash cans, placed around the room, might help members to clean up their tables after games.

SUNSHINE – Cecile noted that she had information that Orris Groenenboom will be having bypass surgery on January 18\textsuperscript{th} at the West Shore Hospital and will be there for 3-5 days. (After the meeting, this information was corrected to Harrisburg Hospital.)

CONDUCT, DECORUM AND ETHICS – Steve mentioned that his CDE Corner with timely information about various CDE topics will be printed on the back of the monthly calendar and posted on the website. He is open to ideas for future columns.

UNFINISHED BUSINESS - none

NEW BUSINESS – Bridget brought up that the Longest Day/Alzheimer’s charity events were not restricted by ACBL to the actual longest day (this year on June 21\textsuperscript{st}), but could be held any time that week. Bob has already scheduled a 0-1500 Swiss game for Friday, June 21\textsuperscript{st}. She asked that Board members think about ideas for other events that week. She also mentioned that in 2023, the Club will be celebrating its 75\textsuperscript{th} anniversary and we should start planning for that.

NEXT MEETING – The next BOG meeting will be held on Saturday, April 13\textsuperscript{th} at 10 AM.

ADJOURNMENT – There being no further business to discuss, several people made a motion to adjourn the meeting, which was seconded by several more people. The motion carried with no opposition or abstentions. Accordingly, the meeting was adjourned by Bridget at 12:30 PM.
The Harrisburg Bridge Club  
349 North 21st Street  
Camp Hill, PA 17011  

Treasurer’s Report as of January 9, 2019

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Discussion topics:

1. First report of year … slow financial start due to holiday game schedule.
2. Need to select a recipient for proceeds from 2019 local charity games.