

FTLBC Annual Membership Meeting Minutes

Meeting Date – December 5, 2022

12:09 p.m. – Meeting called to order by President David Doretsky

Board members present: President David Doretsky, V.P. Bella Ionis-Sorren, John Albright, John Darling, Mark Yaeger, Secretary Daniel Tordella and Treasurer Deborah Branch. Club Manager Emilio Lopez was present. Approximately seventy-five (75) additional FTLBC members at large were present for the meeting.

- 1. President’s report: President David Doretsky reported:
 - a. Thank you to Club member Nancy Paris for preparation of the free lunch served and to the members for their contributions to defray food/supplies cost.
 - b. Quorum (10% of membership) attained; Current membership as of 11/23/22 was 426.
 - c. Recent history/trend of tables played and membership:

<u>Year</u>	<u>FTF tables</u>	<u>BBO tables</u>	<u>Members</u>
2019	8500	0	739
2020	2200	9700	773
2021	1500	8000	413
2022	2900	1800	426

- d. Although not fully recovered from the Covid forced closure, membership and face-to-face games are trending higher in 2022.
- 2. Treasurer’s report: Treasurer Deborah Branch reported (numbers are approximate):
 - a. Club accounting method changed from “cash” to “accrual” in 2022;
 - b. 2022 net operating loss (thru October) - \$10,000;
 - c. Cash in bank and Schwab accounts - \$56,000;
 - d. Schwab accounts to be closed when CD’s mature in December 2022.
 - e. BBO games recently discontinued except for Wednesday *mentor night* game because all other BBO games were losing money;
 - f. To secure financial future of FTLBC, we need:
 - (1) Members to renew (i.e. pay to fee) their membership;
 - (2) New members;
 - (3) More face to face games played;

(4) Donations.

3. Education Chair Report: Chair Robin Kupperman reported:
 - a. She ran six (6) beginners lessons/series in 2022. About 25 of those students are now FTLBC members.
 - b. ACBL marketing: The ACBL and the ACBL Education Foundation have allocated \$500 in on-line marketing spending to promote bridge lessons in 2023. An advertising agency will be providing leads for lessons. FTLBC will need to provide weekly feedback to the ACBL on the leads provided.
 - c. FTLBC is presently running three supervised games per week plus a monthly limited mentor game.
4. Board of Governor's Candidates: Each candidate for the FTLBC Board of Governors Election presently in progress gave a brief presentation, *to wit*, David Doretsky, John Darling, Knyvett Lee and Rick Shapiro.

12:29 p.m. – Meeting adjourned.

Submitted by – Daniel F. Tordella – FTLBC Secretary