

THE VILLAGE CARD CLUB, INC.

Board of Directors

January 11, 2016

Tony Hoffman, President called the meeting to order at 4:30 pm. Present at the meeting were Tony Hoffman, Diane Day, Betty Schultz, Suzanne Stofer, Donna Herter, Andy Cosby, Lee Casteel, Clint Jewett and Clark Vernon. Also present was Greg Frank, Club Manager. Ginna DeThomas was in audience attendance representing the Hospitality Committee.

Tony started the meeting with his message to the board by stating that this is a small board and, as such, the President has a vote and motions do not need a second to be voted upon. He further stated that today's agenda is a revision of the original posted agenda; this will require a motion to proceed using the revised agenda. Betty Schultz made the Motion to accept the revised agenda and proceed. Motion carried.

Tony noted that the Secretary sought permission to record the meeting. Motion was made by Tony Hoffman to allow recording and was carried.

Tony Hoffman made a motion that Diane Day serve as Program Director to replace Jerry Bertrand following his resignation. Motion carried.

Officer's and Director Reports:

Clark Vernon, Treasurer handed out a Profit and Loss Projection detailing expenses and receipts of the last decade. He voiced concern that the table counts and membership is down while expenses are increasing. Sheila Cosby, Business Manager forwarded the 2015 balance sheet to Clark at year's end. Tony Hoffman noted that the club is holding our own if you look at actual costs and revenue vs projections. Clark Vernon will review numbers with Greg Frank, Club Manager. Profit and Loss Projection is on file with Secretary.

Greg Frank, Club Manager reported on the Zero Tolerance policy. He passed out a new flow chart showing how complaints are to be handled and he emphasized that complaints need to originate with the Director where the alleged violation occurred and not with a member of the Conduct and Ethics Committee. The flow chart and the Zero Tolerance policy is not completed.

Clinton Jewett, Membership Services Director gave his report showing 539 members have renewed and gave a list of non renewals. Tony Hoffman asked that everyone look at the list and give any information regarding whether the non renewals have moved, died, etc., to Clinton. Report is on file with the Secretary.

Lee Casteel and Andy Cosby had nothing to report.

Donna Herter, Marketing Director reported on Easybridge, workshops starting in January, advertising and publicity efforts and the VCC newsletter. She also submitted a budget for 2016. Andy Cosby made a Motion to approve the marketing budget. Motion carried. The budget and report are on file with the Secretary.

Suzanne Stofer, Player Development Director spoke about the Learn Bridge in a Day (LBIAD) and Easybridge classes proceeding. She thanked Donna Herter for her efforts in marketing both and believes these efforts are paying off for the club. A Motion to accept the Player Development budget was made by Betty Schultz and was carried. A copy of the Player Development report and budget are on file with the Secretary.

Betty Schultz and Diane Day had nothing to report.

Tony Hoffman asked Ginna DeThomas to speak to the board regarding the Hospitality Committee budget submitted to Tony Hoffman. The request is \$300/mo excluding Christmas, coffee and soda. Andy Cosby made a Motion to approve this amount. The Motion carried.

Tony Hoffman requested that directors and officers e-mail reports one week prior to the February 08, 2016 board meeting and all subsequent meetings. This will save time in the meetings and give everyone the opportunity to review prior to the meeting and ask questions at the meetings.

Old Business:

BC Flight Unit NAP & Unit Extended Team Game was approved last year so consequently was not discussed.

Andy Cosby requested that a discussion of game fees be referred to the Finance Committee and be brought up in the February, 2016 board meeting.

Clark Vernon discussed the issue of free food at sectional tournaments. He stated that he has talked with other tournament chairs and has been told that tournament turnout is better with free lunches. Donna Herter made the Motion to give the discretion of "free lunch" to the tournament chair. Motion carried. Andy Cosby made a Motion to delete Item #5 in the Sectional Tournament Policies (addresses lunch). Motion carried.

New Business:

Clark Vernon asked whether the board wanted to keep the Director's and Officers Liability Insurance. He gave a written synopsis of the policy to each board member. After

discussion, Andy Cosby made a Motion for Clark Vernon to review the policy with the agency and to “comparison shop”. Motion carried.

A Motion to table the issue regarding the scrapbook was made by Andy Cosby. Motion carried.

Andy Cosby, Vice President gave a brief history of awards retired and awards needing updating. The board took no action regarding the awards.

Suzanne Stofer asked whether the club should continue printing a membership booklet since the club has a website showing members names and phone numbers. Betty Schultz remarked that over 400 booklets were picked up last year so she believes a lot of people want the booklet.

Donna Herter, Andy Cosby and Betty Schultz will meet February 13, 2016 at 8:30 am to discuss electronic monitors for the Club and how we might utilize them.

At the direction of Tony Hoffman, Andy Cosby will chair a new committee to explore changing the club status to a 501(c)3. There are some advantages to the club including sales tax exemption and tax advantages to donors.

Andy Cosby made a Motion to adjourn at 6:20 pm. Motion Carried.

Respectfully Submitted

Lee Casteel
2016 Secretary