



BOARD OF DIRECTORS

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Greg Frank

Vice President:
Martha McAlister

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Leslie Pfeiffer

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Ron Trainer

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Annie Dethardt

Program Director:
Alan Trippel

Member Services Director:
Noel Stewart

**Player Development
Director:**

Board of Directors' Minutes

Meeting Held July 12, 2022

Call to Order:

The July 12, 2022 meeting was called to order at 7 PM via ZOOM.

Those present were: Greg Frank, Martha McAllister, Leslie Pfeiffer, Ron Trainer, Annie Dethardt, Alan Trippel and Noel Stewart. Also present were Gene Labove and Tom Martick.

Approved:

- June 14, 2022 Board Minutes were approved.

Board Member Comments/Reports:

- Alan reported on the June financials (see attachment). There was a small loss of \$105.
- Ron reported a small purchase of batteries had been purchased.
- Annie reported on the graduation of the Easy Bridge Program. This will be reported in the next issue of the Voice.
- Alan reported on the current trends in the table count (see attachment). Tuesday and Thursday keep trending down while Monday and Wednesday are steady. The Friday game is showing a slight increase.

Old Business:

New Business:

- Annie asked the Board if anyone has been designated to direct the pinochle game. No one has been found and pinochle will be taken off the website.
- Annie and Tom have been looking at our current board member liability insurance. They will meet with our current carrier to check our coverage.
- Greg reported he and Dick Heil will be co-chairs for the fall sectional. The event will be held at our facility. Hopefully, after the Little Rock sectional this weekend we will know what to expect.
- Greg provided analysis of the declining participation in our 4 morning virtual club games. He discussed the opportunities available with the Louisiana Bridge Association (LBA) Consortium for our morning lower strat games. It was decided we would revisit this issue in October.

Adjourn:

The meeting was adjourned at 7:35 PM.

From: Alan Trippel <alantrippel@att.net>
Subject: Financial Summary - June 2022
Date: July 7, 2022 at 12:45:08 PM CDT

- VCC realized a small loss in June of (\$105). One year ago when we reopened we had a flurry of participation resulting with a profit of \$356 although total June 2021 revenue was the same(!) as June 2022. June's loss was disappointing in light of our game fee price.
- One reason for June's loss was the Payroll-to-Game Fee percentage remains stubbornly high at 55.6% for the month.
- Another factor for the June loss was we realized a STaC week of games when the ACBL charges clubs more than our regular game. Pre-COVID a week of STac's would not be terribly impactful but when we are operating on thin margins it's impact is greater.
- The final factor, in my opinion, is the decreasing table count in BBO and F2F games. It is difficult to pay all our expenses when nearly every BBO game barely covers direct expenses of director salary, BBO fees and ACBL fees. As you read a week ago our F2F games are also realizing a sad trend downward. To put this trend in perspective, our total Game Fee revenue in June was \$14 lower than May even though we raised our playing fee 33% at the start of the month.

From: Alan Trippel <alantrippel@icloud.com>
Subject: June games report
Date: July 2, 2022 at 11:08:20 AM CDT

Overall, simply, the downward trend continues. Highlighted by:

F2F:

- Monday and Wednesday afternoon are the two best attended days, Friday's tables are steady,
- Tuesday and Thursday in June were so low they are barely generating money to pay the director salary, ACBL fees and occupancy. A few pennies left to contribute towards the club's other expenses, and
- The pair of Swiss games on Saturdays are steadily trending downward.

BBO

- The Tuesday through Thursday morning games were all under 3.50 paying tables per session, and
- Friday's game is the best at a low 4.50 paying tables.
- The overall session average was 3.36 paying tables and trending downward.