



**BOARD
OF DIRECTORS**

President:
Greg Frank

Vice President:
Martha McAlister

Treasurer:
Alan Trippel

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Phyllis Baltz

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Deborah Christian

Marketing Director:
Annie Dethardt

Program Director:
Ken Frankenberger

Member Services Director:
Noel Stewart

**Player Development
Director:**
Teri LaBove

Board of Directors' Minutes

Meeting Held November 8, 2021

Call to Order:

The November 8, 2021 meeting was called to order at 4:35 pm.

Those present were: Greg Frank, Martha McAllister, Alan Trippel, Phyllis Baltz, Deborah Christian, Annie Dethardt, Ken Frankenberger, and Noel Stewart. Also present was Tom Martick. Teri Labove and Gene Labove were absent.

Approved:

- October 11, 2021 Board Minutes

Board Member Comments/Reports:

- Greg thanked Alan, Noel and Deborah for helping with the General Membership Meeting.
- Greg noted that the Oct. 30th Unit Extended Team Game included 11 teams from throughout the state and complimented LRDBC on their hosting and excellent hospitality.
- The villagecardclub.org domain name is an alias that sends a person to the VCC website. The cost is \$70/5 years. The board approved the continuance of this web address.
- Alan made a motion that Craig Stewart be gifted \$50 cash as a thank you for repairing the copier. This motion passed unanimously.
- Alan reminded us that we have a healthy amount of cash in the bank and that table count impacts profitability. October was not a favorable month profitably. His report is attached.
- Ken proposed that beginning Jan. 1st, charitable contributions be made every 6 months and divided evenly over the 6 charitable organizations that the VCC acknowledges. This motion passed unanimously.

Old Business:

- Greg Bono has been appointed as the Club Recorder.
- Volunteers to help with the 2022 Spring Fling Tournament are still being sought.
- Attendance during the first week of the Inter-club virtual games was disappointing. The board suggests there be more communication about these games and asks Greg to request that all clubs exchange email addresses and contact players to remind them of an upcoming game.
- Noel said at the beginning of 2020, there were 474 members of the VCC. To date, there have been 146 renewals.

New Business:

- Ken presented the 2022 Game Schedule.
- Selling cokes will not begin at this time. On August 12, 2019, the board requested that an announcement be made that players not eat at the table, except during a special club sponsored event.
- Greg presented a copy of proposed changes by the Constitution & Bylaws Committee. These will be posted and voted upon at the December General Membership meeting.
- The General Membership Meeting and VCC Christmas party will be held on Dec. 13th. Sandwiches, chips, cookie and a canned drink will be provided.
- The Eight is Enough game will begin on Sat., Dec. 18th at 1 pm. Going forward, it will be held on the 1st and 3rd Saturdays of the month. Noel will direct.

Adjourned: The meeting was adjourned at 5:30 pm.

Reports:

Financial:

- VCC ended the month with over \$31,200 in the bank. Up from EOM October 2020. Good news!
- For the 10-month period our Net Income is -\$3,380. This loss is not as great as the loss we had EOM October 2020. Somewhat good news.
- Also for the ten-month period Duplicate Bridge Income is more than \$4000 ahead at the same point in 2020. Good news.
- Non-duplicate game income is \$600 lower than the same period in 2020 but they paid less in prize money. The drop of income is not hurting VCC all that much. Mixed news.
- Education income is well ahead of 2020. Good news.
- The ratio of Payroll-to-Total Game Fees was nearly 85% in October, versus only 69% for the first ten months of the year. Bad news. Why did this important ratio go so unfavorably higher? Simple: lower table count in October. Our Payroll is a semi-fixed expense; we pay \$X to a director (f2f or BBO) each game they direct regardless of players providing income. To illustrate the consequence of low table count in 2019, the last full year of f2f, this ratio was 48%. This is an important metric: after paying our game directors and staff payroll VCC has very little left over to pay our other expenses (rent, ACBL f2f fee are the two biggest).
- November will be an important indicator of the near-term future. We made changes to BBO program while dropping a very low attendance F2F game (Friday afternoon). Membership dues will also make a nice income contribution.