



**BOARD  
OF DIRECTORS**

**President:**  
Greg Frank

**Vice President:**  
Martha McAlister

**Treasurer:**  
Alan Trippel

**Secretary:**  
Phyllis Baltz

**Logistics Director:**  
Deborah Christian

**Marketing Director:**  
Annie Dethardt

**Program Director:**  
Ken Frankenberger

**Member Services Director:**  
Noel Stewart

**Player Development  
Director:**  
Teri LaBove

# Board of Directors' Minutes

## Meeting Held July 12, 2021

### Call to Order:

The July 12, 2021 meeting was called to order at 4:20 pm.

Those present were: Greg Frank, Phyllis Baltz, Deborah Christian, Annie Dethardt, Ken Frankenberger, Noel Stewart and Teri LaBove. Martha McAllister and Alan Trippel were absent. Also present was Gene LaBove.

### Approved:

- June 21, 2021 Special Board Minutes

### Board Member Comments/Reports:

- Education, Marketing and Finance Reports are attached.
- Noel noted that 263 members and 20 non-members have submitted immunization information.

### Old Business:

- The Game Schedule will be posted to the VCC website.
- A decision to host the Fall Sectional will be made after further information on ACBL's restrictions is received.

### New Business:

- Scheduling of Recognition days for those obtaining master point milestones is tabled until further information is received.
- Directors and teachers will monitor that those present have submitted proof of immunization information. Noel will provide updated information for their use.
- Face to Face players are required to have a convention card (see Standing Rule #1). Virtual Game players should post their convention card. Directors will provide assistance.
- Further information is needed regarding the record of official monthly table count.
- Coffee will be provided, but there is concern about spills.
- A motion was unanimously approved as of August 1<sup>st</sup> to change the following sentence in the game Directors Practices Manual Section VI.G.10.cc from: Players are instructed to arrive and be seated at least five minutes before the published game time to: Players are instructed to arrive and be seated at least **ten** minutes before the published game time."

- Plans are to continue playing bridge at Casa de Carta.
- Greg will seek assistance on updating the club calendar on the VCC website.

**Adjourned:** The meeting was adjourned at 5:43 pm.

## Reports for July 2021

### **VCC Alzheimer 2021 Report**

Cash Donations \$375

Online Donations \$224

BBO Games Saturday & Sunday

9 tables x \$3 pp \$108

Total \$707

### **VCC Player Development & Education Committee**

The committee met on July 6 with Ann Skinner, Ken Frankenberger, Nikki Choyce, Betty Kelley and Teri LaBove attending and Calvin Doody unable to attend.

New EASYBRIDGE! class to begin August 2 and 4 th from 9 – 11 am by

Ken & Ann. The 1<sup>st</sup> 4 lessons on Monday's & Wednesday's followed by class on Monday with Workshops being held on Wednesdays from 9 – 11 am by Ann, Ken or TBD.

Mentoring Program: TBD, possibly September, when available face to face at VCC. Suggest BBO practice for 2 pairs. Night program is a last resort.

Intermediate classes: TBD, possibly September, Tuesdays or Wednesdays. Teachers: Tony Gunn and /or Jane Eason

Committee hosting a 0-500 News and bridge tip email (weekly, or as needed) to VCC bridge members by Nikki & Teri (Etiquette, Do's & Don'ts, stratification, etc)

### **Financial**

- Our total cash position was nearly unchanged from the prior month showing only a small decrease. Although we would like to see a few dollars added each month this is a good sign.
- However, we did not make our June rent payment of \$737 until a few days ago. So, when this is factored in we realized a small actual decrease in our cash position from the prior month.
- It is not productive to compare June 2021 compared to June 2020 for two reasons. One, last month we had a mix of live and BBO games that we did not have in June 2020. Two, there were a couple anomalies in the June 2020 financials. The largest was payroll in June 2020 was not recorded.
- A better comparison, in my perspective is to compare the first 6 months of both years. This comparison, although better, is also faulty. One, our BBO engagement was, as expected, slow to get to off the ground in 2020. The hard work of Noel and Ken in 2020 rectified the slow build up of table count. Also, we had 2.5 months of live play in 2020 and only 2 weeks in June 2021.
- With that said there a few noteworthy comparisons which should be made. All these following statements are made comparing 6-month periods 2021 versus 2020.
  - Our game fees were \$500 better in 2021 than June 2020. Meanwhile ...
  - Fees paid to ACBL were up a small \$50. Therefore, netting fees paid from game fee revenue paints a modest positive picture.
  - One controllable expense is Donations. June 2021 six-month donations of \$1867 were up considerably from June 2020's \$100 for the first six month period.
  - A semi-variable expense is payroll. As you know, \$750 payroll each month is fixed; all pay to directors and other-game liaisons vary depending on table count and whether or not a game is cancelled. Payroll went up a whopping \$3600 for the six month period this year. This dynamic - small increase in game revenue versus a sizable increase in payroll is primarily due to small table-count games. For example, a BBO or live game of 5 tables results in the same payroll expense as a game twice as large generating twice the table fees. Small games, regardless whether they are on-line versus live, do not carry their financial weight.

**Marketing**

Sent EZbridge ad to the Voice, Village Digest and Chamber of Commerce and asked that it be run for the next 3 weeks.

Sent an article about Andy's retirement to Voice. It has not yet been published.

Amended our standard notices in Club Corner of the Voice to separately announce Rubber Bridge. Euchre already has a separate announcement.

June/July Newsletter sent to membership and posted to VCC website.