

**Approved Minutes**  
American Contract Bridge League  
Georgia State Unit 114  
January 20, 2018

**WELCOME AND INTRODUCTIONS**

President Bob Pearson called the meeting to order at 5:10 p.m. on January 20, 2018 at the Macon Duplicate Bridge Club, Macon, GA. Officers and committee members present were Bob Pearson (President), Linda Bush (Vice-President), Cheryl Bedgood (Secretary), David Newcomer (Treasurer), Joan Braender (NW Area Rep), Ed Crane (NW Area Rep), Liz Swanson (proxy for Ruth Bruner, NE Area Rep), Pam Earle (South Area Rep), and Ann Hedden (Immediate Past President).

Introductions were made as well as stating proxies and which areas the attendees represented.

**SECRETARY’S REPORT**

The minutes for the Unit 114 Board Meeting in Macon were approved.

**TREASURER’S REPORT**

The Treasurer’s Report was presented and accepted. (See Attachment 1)

**PRESIDENT’S REPORT**

- Tournaments/Board Meetings/QUIP was presented. (See Attachment 2)
- Notification of Ace of Clubs and Mini McKinney award winners will be mailed to President Bob Pearson sometime in February along with certificates for the Ace of Clubs winners.

**Committees**

They are now as follows:

<b>Committee</b>	<b>Chairperson</b>	<b>Additional Members</b>
Recorder	Joan Braender	
Conduct & Ethics	Linda Bush	
Elections	Pam Earle	
Finance & Investment Oversight	David Newcomer	
Goodwill & Sportsperson	Lucille Torre	Bob Pearson, Linda Bush
GNT & NAP & Unit Games	Joan Braender	

Hall of Fame & Lifetime Achievement	Bob Pearson	Tom Wight, Sandy Barrow
Membership/Newcomer	Ann Hedden	
Mentoring	David Newcomer	Cheryl Bedgood, Michelle Rose, Sonny Greene, Lucille Torre, Pam Earle, and Joan Braender
Nominating	Ann Hedden	Bob Pearson, Joan Braender, Lucille Torre
Publicity	Lucille Torre	Sonny Greene, Ed Crane, Pam Earle
Tournaments	Bob Pearson	
Trophies	Linda Bush	Joan Braender, Bob Pearson

Additional Assignments

Electronic Contact	Bob Pearson	
Hospitality (unit board meetings)	David Newcomer	
Website Master	Bob Pearson	Pam Earle

**District 7 Meeting Dates (2018):**

(Reps are Bob Pearson, Michelle Rose, and Lucille Torre)

- Hilton Head Saturday, February 11, 2018
- Gatlinburg Saturday, April 21, 2018
- Augusta Saturday, September 1, 2018
- Charlotte Saturday, October 27, 2018

**COMMITTEE REPORTS**

- SPOTY Election Winner: Betty Wilcox (receives free plays at 2018 Unit 114 tournaments); Runner-up Karen Schmidt (receives free plays at one 2018 Unit 114 Tournament)
- HoF/LA: Tom Wight has been awarded this honor
- Membership: has dropped from last year
- Mentoring - **“May is for Mentoring”**: discussion of upcoming May event.
- Elections – slate as proposed by the board for Macon AGM, January 21, 2018
  - Bob Pearson, President
  - Linda Bush, Vice President
  - Cheryl Bedgood, Secretary
  - David Newcomer, Treasurer

## **OLD BUSINESS**

## **NEW BUSINESS**

Since there are only two meetings a year now, board member interaction will be held online via emails as needed to conduct business that cannot wait for the next board meeting or as necessary to relay information to start a meaningful discussion at the next board meeting.

## **UPCOMING BOARD MEETINGS**

Macon      Saturday,    August 18, 2018      (SPOTY/Goodwill)

## **ADJOURNMENT**

The meeting was adjourned at 6:50 p.m.

## Attachment 1 – Treasurer’s Report

American Contract Bridge League  
Georgia Unit 114, Inc.  
Income Statement  
12/31/17

	Year ended 12/31/2015	Year ended 12/31/2016	Year ended 12/31/2017
Income			
Dividend Income	1,770.07	1,800.14	900.00
Interest Income from Capital One	553.72	143.57	415.49
Membership fees	6,148.92	4,464.91	4,970.25
STAC proceeds	0.00	1,245.21	472.00
Profit from Conyers tournament	151.45	0.00	0.00
Total Income	8,624.16	7,653.83	6,757.74
Expenses			
Board Expense	522.44	839.70	318.27
Web Hosting	488.92	53.49	54.90
Program Expense			
Admin, Marketing	201.19	326.58	77.35
Awards/Trophies	381.25	84.48	526.03
Free Play reimbursement	503.00	155.00	92.00
Publicity	200.00	0.00	0.00
Tournaments/Conyers	52.01	1,283.40	0.00
Membership	223.93	72.60	47.80
Awards to past Goodwill	1,408.00	0.00	0.00
Mentoring - Atlanta	2,166.00	0.00	0.00
Mentoring - Unit 114	3,732.00	1,738.00	940.00
STAC Payments	0.00	0.00	0.00
Carter Terry fees	35.00	0.00	478.39
Tournaments/Tifton 2015	0.00	801.23	0.00
Tournaments/Tifton 2016	0.00	1,006.28	0.00
Total Expense	9,913.74	6,360.76	2,534.74
Revenue less expenses	-1,289.58	1,293.07	4,223.00

Note: 1. On 7/15/15 a check for \$195,634.00 was sent to Unit 253 to give them their

share of the assets after they split off from Unit 114.

2. A correction was made on 1/12/17 which changed the 2015 income from Capital 360 from 701.42 to 553.72; wrong figure used from stmt

3. STAC proceeds: 543.21 received 3/14/16 for 2015 STAC play; 702.00 received 11/7/16 for 2016 STAC play.

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American Contract Bridge League  
Georgia Unit 114, Inc.  
Balance Sheet  
12/31/17

Assets

Cash and Bank Accounts

Wells Fargo checking	13,926.93	12,041.23	13,941.74
Capital 360 Savings	34,701.42	37,844.99	58,260.48
Investment Acct - Carter Terry	13,050.00	15,510.00	0.00
Cash Account w/Carter Terry	415.00	450.00	0.00
Total Assets	62,093.35	65,846.22	72,202.22

Liabilities

0.00 0.00 0.00

Equity

62,093.35 65,846.22 72,202.22

Unit 114 stmts 123117  
prepared 1/18/18 DLN

# Attachment 2 – QUIP Report

QUIP REPORT FOR 12 MONTH PERIOD ENDING December 31, 2017

## Unit 114 Georgia State

A	B	C	D	E	F	G
<b>ACTIVE MEMBERSHIP TREND</b>						
YOUR UNIT	1,167	11.39	1.02	-1.60	10	145
TOP UNIT IN DISTRICT	542	3.99	1.21	8.18	1	13
DISTRICT TOTAL	13,815	2.40	2.05	.29		
ACBL TOTAL	165,207	.47	-.21	-.76		

B	C	D	E	F	G	
						UNIT RANK WITHIN DISTRICT
<b>NEW MEMBER GAINS</b>						
YOUR UNIT	159	81	52	4.37	13	214
TOP UNIT IN DISTRICT	99	115	106	10.78	1	30
DISTRICT TOTAL	1,194	1,162	1,026	7.44		
ACBL TOTAL	11,629	11,534	11,263	6.76		

C	D	E	F	G		
					UNIT RANK WITHIN DISTRICT	UNIT RANK WITHIN ACBL
<b>MEMBER LOSSES</b>						
YOUR UNIT	50	62	74	6.22	6	84
TOP UNIT IN DISTRICT	18	15			1	7
DISTRICT TOTAL	917	937	1,010	7.32		
ACBL TOTAL	10,860	11,888	12,719	7.63		

I. The following are included as losses: Members who are known to have died during the reporting period.  
 II. The following are NOT included as losses: 1) A member switching to an unpaid Life Master (LW) status.  
 2) A lapse in membership that is renewed before the end of the reporting period.

QUIP REPORT FOR 12 MONTH PERIOD ENDING December 31, 2017

Unit 114 Georgia State

	A	B	C	D	E	F	G
YOUR UNIT			Georgia State	59.00	67.90	10	216
TOP UNIT IN DISTRICT			Georgia Coastal	66.04	74.55	1	55
DISTRICT TOTAL	157	73.47		59.62	63.19		
ACBL TOTAL	37,809	58.32		60.51	66.02		

	NAME	AVERAGE MEMBER AGE AT THE END OF			
		TWO YEARS AGO	ONE YEAR AGO	3 QUARTERS AGO	2 QUARTERS AGO
YOUR UNIT	Georgia State	71.98	72.28	72.47	72.62
TOP UNIT IN DISTRICT	(lowest age) Charlotte	68.85	69.65	69.43	69.71
DISTRICT TOTAL		71.00	71.44	71.51	71.71
ACBL TOTAL		71.56	71.95	72.01	72.08

	NAME	AVERAGE YEARS OF ACBL MEMBERSHIP AT THE END OF			
		TWO YEARS AGO	ONE YEAR AGO	3 QUARTERS AGO	2 QUARTERS AGO
YOUR UNIT	Georgia State	17.42	17.33	17.15	17.04
TOP UNIT IN DISTRICT	(least years) Charlotte	12.68	13.33	12.91	12.84
DISTRICT TOTAL		16.35	16.36	16.10	15.97
ACBL TOTAL		19.17	19.24	18.93	18.73