

DISTRICT 10
MID SOUTH BRIDGE CONFERENCE
BOARD OF DELEGATES MEETING
September 15, 2017

The Mid-South Conference Board of Delegates met on September 15, 2017 at the Delta Dealin' Regional Tournament which was held at the Gold Strike Casino in Tunica, Ms. The delegates were treated to dinner before the meeting was called to order.

District 10 Units were represented by the following Voting Delegates* and 1st Alternates**

Unit 134 Louisiana	Vicki Willis**
Unit 138 Mississippi	Chuck Wilkinson*
Unit 144 Tennessee	Ed Davis*
	Judy Knox**
Unit 157 Alabama	Keith Henderson*
Unit 161 Arkansas	Ned Irving *
Unit 170 Shreveport	Kathy Plante*
	Susan Young**
Unit 179 Central TN	David Birnbaum*
Unit 180 MS Gulf Coast	Arun Limaye*
	Mike Moses**
Unit 182 Baton Rouge	Janice Medlin*
Unit 211 N.E. Louisiana	Linda Dorries*
Unit 214 Hattiesburg	Mary Faires *- ABSENT
Unit 215 S. Alabama	Mickey Groggel*ABSENT
	Gary Klussman** ABSENT
Unit 221 S.W. Louisiana	Sukie Russo*
	Leslie Patout**
Unit 232 N. Alabama	Larry Sealy*

The following District 10 officials were in attendance.

REPRESENTATIVE TO
ACBL BD/DIRECTORS-Russ Jones
District 10 President – Vicki Willis
Vice President – Larry Sealy
Treasurer – Pat Williams
Secretary – Judy Knox

GUESTS

Bob Heller – ACBL President
Nancy Boyd- ACBL TD Manager
Gary Blevins – ACBL Director of Field Operations HQ
Linda Sherrell, Unit 144 Youth bridge coordinator

President's Welcome

The meeting was called to order by Vicki Willis, President of District 10 at 5:45pm.

Approval of Minutes

The minutes of the last meeting were distributed by Judy Knox. Chuck Wilkinson made a motion to approve the minutes. Second by Ed Davis. The date for the Orange Beach tournament should be changed to 2018 from 2017 on page 3. The minutes were approved except for that error.

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Treasurer's Report – Pat Williams

Pat Williams, District 10 Treasurer gave the Treasurer's report for 2017. We have net income of \$23,061.27. Pat walked us through all of the financial reports. (See Exhibit "A" which is attached for a copy of Pat's report.) We traditionally cede \$50,000 for the Memphis NABC. We have already raised \$55,033.80 and we have 2 more years of fund raising. A motion was made by David Birnbaum and second by Larry Sealy to cede Unit 144 not less than \$50,000 for the NABC in 2019. The motion passed.

Tournament Coordinator Report – Charles MacCracken

We had some problems with scheduling Hot Springs and then we had problems scheduling Orange Beach next fall. But all is fine now. We have seen some units have NLM 0-750 Regionals that were very popular. They are on a 3-year sanctioning advance rule. We should have all applications for 2020 for regular regionals and NLM Regionals in at this point. We only have Tunica.

Russ Jones

Russ Jones is the district 10 representative to the ACBL Board of Directors. His report covered the ACBL Board of Directors meeting that was held recently. Our new CEO to replace Robert Hartman is Bahar Gidwini. (See exhibit "B" attached for a copy of the complete report). STOP cards are out starting January 1, 2018. You can take all of them out of your bid boxes.

Larry Sealy made a motion to approve the motion that Russ suggested on attached Exhibit B. The motion passed. To subsidize NAP with money left over from grass roots funds. Motion passed.

A motion was made by David Birnbaum that remaining GNT/NAP Funds be used to supplement the subsidies for NAP flights 2-4 place finishers for up to a minimum of \$700 per person. He said to award \$200 for 4th place. Third place should get 50% more than 2nd place. The motion passed. (See attached report at Exhibit "B" for more details.)

Tournament Oversight Committee- Chuck Wilkinson, Coley McGinnis, Ned Irving

Chuck walked us through the D-10 TOC status report which is attached at exhibit "C". He also provided a recommendation for a motion that the General Policies and Procedures Section of District 10 Regional Tournament Policies and Procedures be amended. (See Exhibit "C" attached for the complete motion.) The motion passed. Chuck also proposed that Orange Beach be named to replace the Gulf Coast Regional scheduled for 2020. This motion also passed.

NAP/GNT/STaC Coordinator Report – Jerry Burford

Jerry stated all is going well with STaCs, GNT and Naps for the year. David Birnbaum brought up the GNT on-line event that we had a few years back. There are 2 problems playing the regular GNT event. You have to go somewhere and spend money to get your brains beat out. Maybe if we do the on-line GNT again we would get more people. This experiment that we did 3 years ago should be looked into again. David Birnbaum made a motion for Jerry Burford to check into doing another on-line GNT event and to come up with a plan to see if it is doable. The motion passed.

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Linda Sherrell-Youth Bridge Education

Linda is the Education Liason for Unit 144 in Memphis, TN. She gave us her report on the Youth Bridge activities in Memphis that she is in charge of. Please see a copy of her report which his attached at Exhibit "D". A motion was made by Judy Knox for District 10 to approve \$138. 85 and \$180.49 to pay to Unit 144 for their Youth Program. The motion passed.

Discussion Regarding use of Credit Card machines a Tournaments

There was much discussion regarding use of Credit card machines at tournaments. It would cut registration time by 25%. It would be a great help to directors not to have to keep up with all the cash and for players not to have to carry around a lot of cash. A fee of 3% is charged for use of the machines. ACBL is experimenting with this. They will do a larger scale experiment in Charlotte. They are trying to develop technology for all Districts to use in future tournaments. Charlie said Makenzie Myers is going to direct Huntsville and is taking one of the machines with him. He will take the credit card, swipe and give an entry.

Sukie Russo and Leslie Patout are new delegates from Unit 221, S.W. Louisiana. Lafayette and Lake Charles are in their Unit. Their Unit has not been functioning for a couple of years. They are working hard to help Annette Harlow get their Unit up and running. They gave out nice gifts to all delegates who attended the meeting and wished everyone well.

Ed Davis was given a standing ovation for all his hard work on the Tournament. Ed made a motion that all Units who do not send a representative to the meeting should be billed for the cost of their dinners if they told the secretary they are coming and then do not show up without good cause. The dinners that are not eaten are going to waste. The motion passed.

This meeting seemed to be very well attended. Mary Faires from Unit 214, Hattiesburg, was absent. She called me right before the tournament and said she was all set to come and her partner fell ill so she had to cancel. Mickey Groggel from Unit 215, S. Alabama, told me that Gary Klussman was coming to take her place. Gary sent me an email that I missed because I was at the tournament and said something had fallen through at the last minute that prevented him from coming. These 2 Units were not represented. All other units were represented by voting delegates or alternates.

NEXT BOARD MEETING

The next Board meeting will be in Birmingham, Alabama on March 2, 2018 at 5:30pm. We will be electing new officers at the next meeting. I think all the current officers will be up for re-election.

There being no other business to discuss, a motion was made to adjourn at 7:30 pm. The meeting was adjourned.

Respectfully submitted,

Judy Knox,
District 10 Secretary

**DISTRICT 10
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September 15, 2017**

EXHIBIT A

Mid South Bridge Conference - District 10
Balance Sheet
August 31, 2017

ASSETS	
Current Assets	
Checking	23,752.63
Money market	66,546.93
Accounts Receivable	28,920.49
Other	-
Total Current Assets	<u>119,220.05</u>
TOTAL ASSETS	<u><u>119,220.05</u></u>
LIABILITIES & FUND BALANCE	
Current Liabilities	
Accounts Payable	5,728.38
Revenue Sharing	6,765.88
NABC Hospitality Fund.	24,960.77
Total Current Liabilities	<u>37,455.03</u>
Fund Balance	
Fund Balance - Beginning of Year	58,703.75
Current Year Revenue in Excess of Expenses	23,061.27
Ending Fund Balance	<u>81,765.02</u>
TOTAL LIABILITIES & FUND BALANCE	<u><u>119,220.05</u></u>

<u>Traditional Designation</u>	<u>National Hospitality</u>
As of 12/31/2015	22,199.77
2016 Club Fundraisers	<u>2,761.00</u>
Liability on Balance Sheet	24,960.77
2016 STaCs	16,319.12
2017 STaCs	<u>13,753.91</u>
Prox Raised to Date	55,033.80
Traditional Limit	<u>50,000.00</u>
Overage	<u><u>5,033.80</u></u>

Mid South Bridge Conference - District 10
Profit and Loss by Class
Eight Months Ended August 31, 2017

	Education	General	GNT/NAP	Revenue Sharing	STaCs	Total	
Income-							
Regionals							
Orange Beach		2,759.50		2,759.50		5,519.00	
Hot Springs		127.50		127.50		255.00	
Nashville		1,650.00		1,650.00		3,300.00	
Total Regionals	-	4,537.00	-	4,537.00	-	9,074.00	
STaCs							
February					31,686.50	31,686.50	100.0%
June					9,647.50	9,647.50	100.0%
August					7,500.00	7,500.00	100.0%
Total STaCs	-	-	-	-	48,834.00	48,834.00	100.0%
Interest		25.98				25.98	
Dues		1,800.00				1,800.00	
GNT/NAP Receipts			15,470.49			15,470.49	
Gross Revenue	-	6,362.98	15,470.49	4,537.00	48,834.00	75,204.47	
Direct Offsets							
STaCs							
February					22,841.08	22,841.08	72.1%
June					6,510.63	6,510.63	67.5%
August					5,728.38	5,728.38	76.4%
Total STaCs	-	-	-	-	35,080.09	35,080.09	71.8%
Revenue Sharing				4,537.00		4,537.00	
Total Direct Offsets	-	-	-	4,537.00	35,080.09	39,617.09	
Income Net of Direct Offsets	-	6,362.98	15,470.49	-	13,753.91	35,587.38	
Operating Expenses							
GNT / NAP Subsidies			9,000.00			9,000.00	
Education	635.49					635.49	
Web Site		785.00				785.00	
Office Supplies		20.00				20.00	
Postage Shipping		9.80				9.80	
GNT / NAP Coordinator			300.00			300.00	
Tournament Coordinator		300.00				300.00	
Secretary		500.00				500.00	
Treasurer		500.00				500.00	
Officer Lodging		275.82				275.82	
Officer Per Diem		200.00				200.00	
Total Operating Expense	635.49	2,590.62	9,300.00	-	-	12,526.11	
Net Income (Loss)	(635.49)	3,772.36	6,170.49	-	13,753.91	23,061.27	

	2017 Net STaCs	# Tables	Net Profit	Profit Per Table	% Profit
February		4,621	8,845.42	1.91	27.9%
June *		1,629	3,136.87	1.93	32.5%
Aug/Sept *		1,312	1,771.62	1.35	23.6%
		7,562	13,753.91	1.82	0.0%

* Note/ ACBL \$1/table surcharge increased costs relative to revenue but no effect on net

	2016 Net STaCs	# Tables	Net Profit	Profit Per Table	% Profit
February *		5,150	11,798.25	2.29	38.4%
June		1,748	2,857.24	1.63	23.6%
Aug/Sept		1,189	1,663.63	1.40	20.6%
		8,087	16,319.12	2.02	32.1%

**DISTRICT 10
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EXHIBIT B

**Summary Report
from
ACBL Board of Directors**

September 15, 2017

Membership - Through the end of July, total membership stands at a little more than 168,000. This is the approximately the same level in 1997. Retention continues to be a key focus for the organization.

New CEO – Bahar Gidwani has been selected as our new CEO to replace Robert Hartman.

Current Strategic Committees – Volunteers and Tournaments

Grass Roots Fund – District 10 has again a significant amount of money for GNT/NAP. We were 4th out of 25 district in total dollars and 3rd in amount raised per member – behind only Florida and Texas.

Goodwill & Charity Committees – I am soliciting nominations for both committees of worthwhile members from the various units.

Memphis NABC – It is less than 2 years until the NABC. We are expected a similar crowd as our last NABC.

Passed at Toronto

WBF dues would become the responsibility of the NBOs (USBF, MBF, CBF) and not the ACBL. The ACBL will gradually reduce the amount of funding from the current \$168k to approximately \$50k over the next three years. (I voted in favor)

No more stop cards – these will be removed from requirements as of 1/1/2018 (I voted in favor)

No more Disney – the board cancelled the Orlando NABC at a cost of \$80,000 and replaced it with Phoenix (I voted in favor)

The board received a proposal for 4 new convention charts from the C&C Committee (Required?)

Three units in the ACBL were dissolved into other units

2017 Laws of Duplicate Bridge were received

Robot games can hold 12 or 18 board games with overalls at the same MP award as clubs (I voted in favor)

Failed at Toronto

Motion to move BOD meetings to headquarters in January and to the NABC in Summer (only three voted in favor of which I was one)

Entry fees should be per team and not per player at KOs and 4-session Swiss (I voted against)

Motion Recommendation

That GNT/NAP funds remaining (Grass Roots plus sanction fees at unit/district level GNT) after paying for the 4 flights winners of the GNT (\$700 per person) be used to supplement the subsidies for NAP flight 2-4 place finishers up to a maximum of \$700 per person.

For example, this year we will receive \$14,000 in Grass Roots Funds and an estimated \$2,800 from unit/district GNT finals. I recommend using \$11,200 to fully fund the GNT winners to the \$700/person maximum as currently done. Since the NAP flight winners are reimbursed \$700/person by the ACBL, I would divide the remaining \$5,600 among the 2nd – 4th place finishers in each of the three flight to help defray their cost, up to a maximum of \$700/person. If less than 4 pairs compete in any one flight, the money is equally divided among all the other participants.

With this example, the reimbursements would be:

1st each flight - \$700/person

2nd each flight - \$300/person ACBL + \$300/person D10

3rd each flight - \$300/person D10

4th each flight - \$300/person D10

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EXHIBIT C

**D-10 TOURNAMENT OVERSIGHT COMMITTEE
STATUS REPORT
September 15, 2017**

Start Dates	Site	Events	Budget	Notified	Comments
01/08/18	Shreveport	Approved	Not Received	Yes	One time replacement for O.B./Shreveport Split
02/26/18	Birmingham	Approved	Approved	Yes	
09/24/18	Tunica	Not Received	Not Received	No	
11/12/18	Orange Beach	Not Received	Not Received	No	One time replacement for Gulf Coast
01/07/19	Baton Rouge	Not Received	Not Received	No	
05/13/19	Hot Springs	Not Received	Not Received	No	
07/01/19	Nashville	Not Received	Not Received	No	
09/16/19	Tunica	Not Received	Not Received	No	
TBA 2020	Gulf Coast	Not Received	Not Received	No	Need replacement site
TBA 2020	Birmingham	Not Received	Not Received	No	
TBA 2020	Jackson	Not Received	Not Received	No	
10/12/20	Tunica	Not Received	Not Received	No	
TBA 2021	New Orleans	Not Received	Not Received	No	
TBA 2021	Hot Springs	Not Received	Not Received	No	
TBA 2021	Nashville	Not Received	Not Received	No	
09/20/21	Tunica	Not Received	Not Received	No	

TOURNAMENT OVERSIGHT COMMITTEE RECOMMENDATIONS

September 15, 2017

Moved that the General Policies Section of the District 10 Regional Tournament Policies and Procedures be amended as follows (Change in italics):

"13. Non-Life Master Regionals ("NLMR")

- A. Per ACBL regulations, three NLMRs may be held in the district each year.
- B. Sanction requests for NLMRs should be submitted 3 years in advance.
- C. *Sanction requests will be reviewed and granted by the TOC ASAP after the 3-year deadline has passed, in the following order of priority:*
 - 1. Units who have the longest time since its last NLMR.
 - 2. Units that are not included on the regular regional rotation cycle.
 - 3. Under three years in advance, schedule conflicts between sites will be awarded on a "first come-first served" basis.
- D. The hosting unit is financially responsible for all costs associated with the NLMR.
- E. District requirements for the following items are waived for NLMRs:
 - 1. Table fees (\$0.50/table) *
 - 2. Approval of a pro forma budget
 - 3. Submission of a post-tournament financial report
 - 4. Time spacing between regionals
 - 5. The top bracket of KO's may not be handicapped. (Thus, tournament advertisement of same is moot.)
- F. All other district requirements remain intact. (For example: Approval of the schedule of events by TOC, pre-duplicated boards)
- G. Mid-Chart Conventions are not allowed.
- H. *No unit may host more than one NLMR in any calendar year.*

Moved that Orange Beach be named the site to replace the Gulf Coast regional scheduled for 2020.

Report to District 10 – September 2017

After-School Bridge in Spring

Expenses for the After-School Spring Program follow.

- \$70.00 Beginning III Bridge Books by Patty Tucker (8 books) + Shipping
- \$148.12 Food, Drinks, Utensils (Kroger Donation is \$75.00)
- \$14.83 Educational Handouts
- \$10.98 Supplies
- \$27.03 Gifts/Prizes
- \$350.00 Teaching Stipend for Instructor

Total Budget for After-School Spring Program: \$620.96

Items funded by the ACBL Educational Foundation:

- Food, Drinks and Utensils \$ 73.12
- Books + Shipping* \$ 70.00 (An exception in funding made by Foundation)
- Educational Handouts \$ 14.83
- Gifts & Prizes \$ 27.03

Total Funded by Foundation: \$184.98

Request of Funds from District 10:

- Supplies \$ 5.49
- Half of Teacher Stipend \$ 175.00

Total Requested from District: \$180.49

Unit 144 Support:

- Supplies \$ 5.49
- Half of Teacher Stipend \$ 175.00

Total Support from Unit 144 \$180.49

Note: There was a total of \$29.79 remaining in the grant from the ACBL Educational Foundation for the After-School Youth Bridge Program. This grant was awarded in Fall 2015.

We have returned the remaining funds as we have received a new grant (\$1230) for an After-School Family Bridge Program in Fall 2017/Spring 2018.

Report to District - September 2017

Family Bridge Camps

Income from Campers:

Camp I only	\$275.00
Camp II only	\$350.00
Camp I and II	\$675.00
Total:	\$1300.00

Expenses:

T-shirts + Image:	\$488.40	(ACBL Members pay: \$127.50 Ed. Foundation Grant pays \$306.25 Unit 144 will pay \$54.65)
Supplies	\$45.29	(Unit 144)
Thank-you Notes	\$28.84	(Unit 144)
Food & Utensils	\$184.15	(Kroger paid \$65.00, Ed. Found \$79.44 Unit 144 & District 10 will pay \$39.71)
Handouts/Bingo	\$187.94	(Ed. Foundation Grant pays)
Books \$300.24		(Unit 144)
Gifts	\$144.54	(Ed. Foundation Grant pays)
Academic		
Advantage Charge	\$122.43	(Cleaning + Supplies; Unit 144 will pay)
Advertising	\$476.00	(ACBL pays \$238.00; Unit 144 & District 10 pay \$119.00 each)
Name Tags	\$13.78	(Ed. Foundation Grant pays)
Assistant Stipend	\$200.00	(Unit 144)

Kroger paid \$65.00. The Educational Foundation paid \$731.17. Club Members paid \$127.50 ACBL will pay \$238 for Advertising.

The total amount requested from District 10 is \$138.85.

Paying 25% of the total Advertising Costs is the District 10 policy. We are also requesting half of the food costs that were not covered by the grant and Kroger.