



**BOARD
OF DIRECTORS**

President:
Greg Frank

Vice President:
Martha McAlister

Treasurer:

Secretary:
Leslie Pfeiffer

Logistics Director:
Ron Trainer

Marketing Director:
Annie Dethardt

Program Director:
Alan Trippel

Member Services Director:
Noel Stewart

**Player Development
Director:**

Board of Directors' Minutes

Meeting Held September 12, 2022

Call to Order:

The September 12, 2022 meeting was called to order at 4:30 pm.

Those present were: Greg Frank, Martha McAllister (via phone), Ron Trainer, Annie Dethardt, Alan Trippel and Noel Stewart. Also present were Gene Labove and Tom Martick. Absent was: Leslie Pfeiffer

Approved:

- August 11, 2022 Board Minutes
- Additional Agenda Items were approved

Board Member Comments/Reports:

- Alan reported on Club finances as interim Treasurer (see attached). Year to date, the club shows as small profit as opposed to a loss for the same time period last year.
- Alan reported on table count trends for the Club (see attached). August table count is above the first 7 month's average.

Old Business:

- Due to the falling participation in the Club's BBO games, Greg proposed that the Club join the LBA Consortium effective October 1, 2022. A motion was made and approved to move forward. Greg will contact the LBA Consortium.
- The Board discussed the current vaccination requirement. No change was recommended at this time. The Board will continue to monitor.
- Annie volunteered to set up a Suggestion Box for members to provide feedback to the Board on ways to increase participation.
- Plans for the Teri LaBove Memorial game were discussed.

New Business:

- A motion was made and approved for 6 charity donations of \$100 each to be made to the 6 club charities. Alan will schedule 6 charity games.
- Joyce Peebles has volunteered to obtain name tags for Club members. Information is forthcoming.
- Tom Martick requested remote access be purchased from Intuit so that he can handle club business when he is out of town. A motion was made and approved for this to take place effective November 1, 2022.
- Greg proposed new categories for Club Players of the Month. A motion was made and approved for the new categories.

Adjourned:

The meeting was adjourned at 5:35 pm.

August financial report

To Annie Dethardt <adethardt@gmail.com> • Martha McAlister <mmcalistergolf@sbcglobal.net> • Leslie Pfeiffer <lesliedpfeiffer@yahoo.com> • Noel Stewart <nstewart80@comcast.net> • Ron Trainer <cjtrainer@earthlink.net> • Greg Frank <hgfrank@icloud.com> Copy
Gene LaBove <labove39@gmail.com> • Tom Martick <villagecardclub.hsv@gmail.com> • Alan Trippel <alantrippel@icloud.com>

Greetings:

You received Tom's report on VCC finances for the month and year.

Here is a summary:

- VCC made \$57 profit in August. One year ago we lost \$-815.
- We ended August with \$30,025 in cash plus CDs. A year ago this figure was \$31,706
- Game fees for the month (all games) was \$4,328 compared to \$3,974 August 2021. As a point of comparison we had approximately 168 tables of F2F in August 2021 compared to 199 in August 2022 but BBO dropped from 141 in August 2021 to 37.5 this past month.
- The Payroll-to-Game Fees ratio for August 2022 was 55.4%. In August 2021 it was 62.3%
- Year-to-Date August period (8 months) we show a small profit of \$1,263 compared to a loss of \$-1,344. This small turnaround can be attributed, I believe, to our Spring tournament and our \$1 game fee price increase. During this period we did not increase director/game coordinator compensation nor our three staff members compensation ... so revenue increased and a major expense category stayed the same.

Looking at F2F games and BBO games.

- 199 tables brought in \$3,432. We paid POA \$928, our directors \$1,018 (excluding taxes and insurance VCC pays government agencies) and ACBL \$338. Therefore the net contribution towards other overhead expenses and payroll & unemployment insurance was \$1,148. This is a 33.4% gross margin.
- BBO on the other hand, realized 37.5 human tables generating \$590 in revenue. We paid our directors \$330 (excluding taxes and insurance VCC pays government agencies), paid ACBL \$41, paid BBO's fee approximately \$77. Therefore the net contribution towards other overhead expenses and payroll & unemployment insurance was \$142. This is a 24.0% gross margin.

Alan

August Program report

To Alan Trippel <alantrippel@att.net> • Annie Dethardt <adethardt@gmail.com> •
Martha McAlister <mmcalistergolf@sbcglobal.net> • Leslie Pfeiffer <lesliedpfeiffer@yahoo.com> •
Noel Stewart <nstewart80@comcast.net> • Ron Trainer <cjtrainer@earthlink.net> •
Greg Frank <hgfrank@icloud.com> Copy Gene LaBove <labove39@gmail.com> •
Business Manager <villagecardclub.hsv@gmail.com>

Greetings:

Attached is the Table Count report showing F2F and BBO table counts for August and the preceding months.

A few highlights (or lowlights):

F2F

- Tables in August totaled 199.0. This is higher than July but that month we had only 21 session compared to August's 23 sessions.
- August's 2022 count is above the first 7 month's average of 187.1 average per month. Positive stat.
- However, the tables per session was 8.7 in August a slight decrease from the 2022 YTD average of 9.1 tables per session. Poor stat.
- Day-to-day trends show: Monday is our best day at 13.7 tables per session, Tuesday and Friday our lowest tables per session at 5.5 or lower. Our pair of Swiss games are flat at 8 tables per session.
- We offer 2 double-sections each week (Monday and Wednesday). Both sections both days are showing fewer table this past month than any other month this year.
- Finally, our Weekly table average hit its low point for the year at 48.4 tables per week.

BBO

- Our three morning BBO offerings showed 37.5 tables (human, no robot) for the month.
- 2 games during August were marked "did not make."
- Each day of the week realized lower average daily table counts for August compared to July.
- The average for August was 2.76 human tables per session. Each of the three morning games hit a low daily average for the year.

Have a nice weekend.

Alan

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- VCC AUG Table Count comparison.xlsx (30 KB)